

# Choice Income

Product Disclosure Statement

23 October 2025



Over 3.5 million Australians trust us to look after over \$385 billion<sup>1</sup> of their retirement savings.

With our history of strong long-term returns<sup>2</sup> for our Balanced option and member-first approach, we can help you achieve your best financial position in retirement.

#### **About this Product Disclosure Statement**

This Product Disclosure Statement (PDS) is a summary of significant information and contains a number of references to important information. You should consider this information before making a decision about the product. The information is current as at the date of publication, but may change frequently. Information contained in this PDS that is not materially adverse may change from time to time and will be made available online at [australiansuper.com/pds](https://australiansuper.com/pds). A paper or electronic copy of the updated changes will be made available on request at no extra charge. This PDS provides general information only and doesn't take into account your personal objectives, financial situation or needs. You should obtain financial advice tailored to your personal circumstances.

<sup>1</sup> As at 30 June 2025.

<sup>2</sup> AustralianSuper Balanced investment option compared to the SuperRatings Pension Fund Crediting Rate Survey – SRP50 Balanced (60–76) Index to 30 June 2025. Investment returns aren't guaranteed. Past performance is not a reliable indicator of future returns.

# In this guide

This guide tells you everything you need to know about Choice Income. It doesn't include details about Transition to Retirement (TTR) Income. For those details, please refer to the *TTR Income Product Disclosure Statement* at [australiansuper.com/pds](http://australiansuper.com/pds)

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### Other information

A Target Market Determination (TMD) is a document that outlines the target market a product has been designed for. Find the TMDs at [australiansuper.com/tmd](http://australiansuper.com/tmd)  
You can find important information, including our Retirement Income Strategy Summary, Trust Deed, Annual Report and remuneration for executive officers at [australiansuper.com](http://australiansuper.com)



# 1. The basics

## The benefits of Choice Income

We want you to enjoy your retirement, and not worry about where your money will come from. That's why we created Choice Income – an account based pension designed to give you a regular and flexible income in retirement.

Keeping your money invested in a Choice Income account offers a range of benefits:

- ✓ set up your account quickly with Smart Default with the flexibility to change your investments and payments later (see page 11)
- ✓ a regular income paid into your bank account
- ✓ access additional money whenever you need it
- ✓ tax-free investment returns
- ✓ tax-free income payments (from age 60)
- ✓ the opportunity to grow your savings, because your account stays invested
- ✓ you may be eligible for a Balance Booster payment when you transfer your balance from an AustralianSuper super or TTR Income account (see pages 8 and 9)
- ✓ regular payments on top of the Government Age Pension (if you receive it).



Find out more about Choice Income at [australiansuper.com/ChoiceIncome](https://australiansuper.com/ChoiceIncome)



## How Choice Income works

Your Choice Income account will give you a regular income and you can set it up to suit your needs.

But your money isn't locked away. You can withdraw extra money, such as to pay for bills, holidays or other big ticket items. If you've turned 60 and permanently retired or stopped working for an employer, or turned 65, you can open a Choice Income account to access some of your super when you need it and leave the rest invested. To do this you need to transfer some or all of your super into a new Choice Income account.

### Here's how it works

1

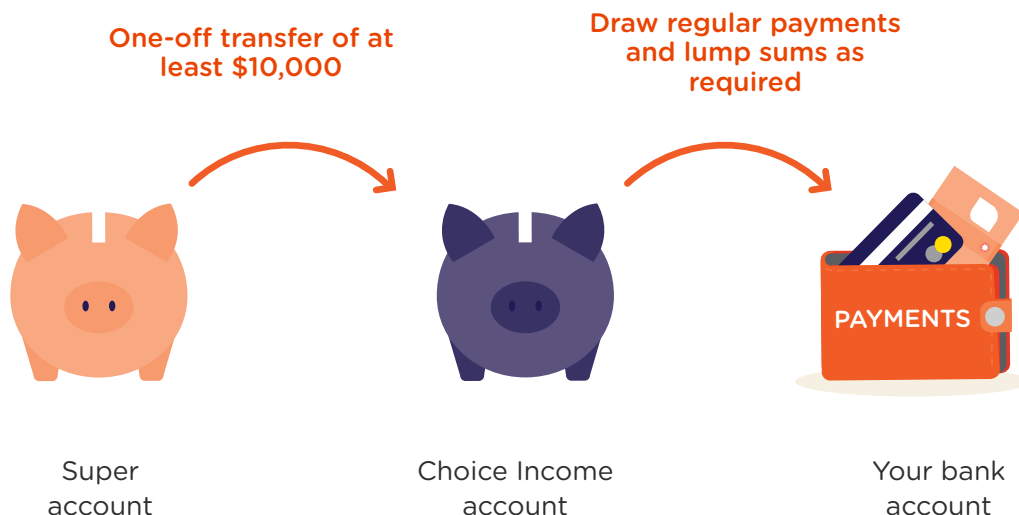
Transfer all or some funds from your super account to open your Choice Income account. Once opened, you can't add more money by law.

2

Draw regular payments or lump sums from your Choice Income account. Payments are tax free (from age 60).

3

You can change your payment and investment options anytime, while your Choice Income balance remains invested and any investment returns are tax free.



### Who's eligible for a Choice Income account

To open a Choice Income account you'll need to roll over at least \$10,000 from your super account, which you already have with AustralianSuper or another super fund. You'll also need to have met a condition of release. See the When you can start section on page 6.

Only money in super can be used to start a Choice Income account, so any other money you would like to have in your Choice Income account needs to be added to your super first. For more information about eligibility to open a super account, or to add to super, please download the fact sheet on *Add to your super and retire with more* at [australiansuper.com/ContributionLimits](https://australiansuper.com/ContributionLimits)

### When you can start

You can open a Choice Income account when:

- you've turned 60 and permanently retired or stopped working for an employer, or
- you've turned 65 (even if you're still working).

You may be able to open an account if you're over 18 and can access an 'unrestricted non-preserved' component of your super. You may also be able to access your super because you're totally and permanently disabled. Call **1300 300 273** or visit [australiansuper.com/AccessSuper](https://australiansuper.com/AccessSuper) for more information about these situations.

To open a Choice Income account you need to be an Australian citizen/permanent resident, a New Zealand citizen or hold an eligible retirement visa.

## How much you need to open a Choice Income account

You need to have a minimum balance of \$10,000.

## Combine your super before you open your account

Once you've opened a Choice Income account, by law, you can't add more money to it. If you want to add money to an existing Choice Income account, you'll have to start a new account.

If you have more than one super fund you're planning to transfer from to start your Choice Income account, it may be a good idea to combine all your super accounts into an AustralianSuper one before you apply for Choice Income, so you have all your money in one place.

If you choose not to combine your funds into a single super account first, your funds will only be invested once all of your money is received by us. In other words, your Choice Income account can only start once your last rollover is received. There will be no investment returns during the time between the first and last rollover arriving. If you consolidate your funds into a super account first, each will be invested from the date they are received.

If you wish to claim a tax deduction for personal super contributions you must lodge a notice of intent to claim a tax deduction, and receive confirmation that it has been processed, before you combine your super. Please refer to page 38 for more information.

Before making a decision to combine your super accounts, consider any fees or charges that may apply, and the effect a transfer may have on benefits, such as insurance cover with your super fund. You can also search for any lost super you may have through your account online at [australiansuper.com/login](https://australiansuper.com/login)

## How much you can transfer into a Choice Income account

### Transfer balance cap

The government has a lifetime limit on the amount of super you can transfer into any tax-free retirement account(s). It is called the 'transfer balance cap'. The cap is:

- the total amount of funds transferred from any super account(s) (including any defined benefit schemes) to any retirement account(s) (including if you're eligible for an AustralianSuper Balance Booster), and
- managed by the Australian Taxation Office (ATO).

From 1 July 2025, the general transfer balance cap is \$2 million. Depending on your circumstances and when your first retirement income account commenced, you may have a personal transfer balance cap of between \$1.6 million and \$2 million.

You can view your personal transfer balance cap at any time, by logging into your myGov account and going to the ATO section at [my.gov.au](https://my.gov.au)

### Exceeding your personal cap

If you exceed your personal cap, you'll need to reduce the amount of funds in your retirement account(s) by withdrawing the excess amount or transferring to a super account.

Also, you'll receive a notice from the ATO, and we'll contact you about your options. If you don't take any action, the excess amount will automatically transfer to your existing AustralianSuper super account, or we'll create a new one for you.

Your excess amount, along with any earnings returned to your account, may be subject to tax penalties.

## Keeping your insurance

If you want to keep your insurance cover, you'll need to maintain your super account with enough money in it to pay for the cost of insurance. To find out more about super accounts, please read the relevant super PDS at [australiansuper.com/pds](https://australiansuper.com/pds)

There's a range of reasons that your insurance cover could stop. For a list of events that may make cover stop, read the *When cover stops* section in the *Insurance in your super* guide for your division at [australiansuper.com/InsuranceGuide](https://australiansuper.com/InsuranceGuide)

# Balance Booster

## What's Balance Booster

When you move your AustralianSuper super account or TTR Income account to a Choice Income account, you could be eligible to receive an additional credit to your account balance (a Balance Booster).

## How does it work

Balance Booster is actually a tax saving. If you meet the eligibility requirements and a tax saving is available to AustralianSuper, we'll pass this tax saving on to you.

When you have a super account or TTR Income account, AustralianSuper sets money aside to pay for future capital gains tax when investment assets are sold.

When you move from a super or TTR Income account to a Choice Income account, your balance is transferred to a tax-free environment and you could be eligible to receive an additional credit to your account balance (a Balance Booster) from the money that was set aside.

The Balance Booster will be different for each investment option and will reduce to zero for an investment option that is in a loss position. The accrued amount may also reduce to zero after switches between options.

If you're invested in more than one investment option and only one is in a loss position, you could still be eligible for the other investment options that are in a gain position.

## Who's eligible for the Balance Booster

You may be eligible for a Balance Booster payment if a tax saving is available to AustralianSuper and:

- you move your existing AustralianSuper super account or TTR Income account to a Choice Income account, and
- you've been a super or TTR Income member for a full calendar month or more, and



- you're invested in one of these investment options:



High Growth



Balanced



Socially Aware



Indexed Diversified



Conservative Balanced



Stable



Australian Shares



International Shares

You don't need to apply for Balance Booster - it's automatically assessed when you move to a Choice Income account. If eligible, payments are credited the day your Choice Income account is opened.

## Which investment options aren't eligible for Balance Booster

The Balance Booster doesn't apply for:

- Cash
- Diversified Fixed Interest
- Member Direct – which is eligible for Seamless Transfer (see page 26 for more details).

### Can Balance Booster reduce to zero?

Yes, depending on market performance (eg during a market downturn), it could reduce to zero for an investment option that is in a loss position. And, depending on market movements, AustralianSuper may choose to modify the Balance Booster amount to zero. However, the Balance Booster will never be negative.

For updates visit

[australiansuper.com/BalanceBooster](https://australiansuper.com/BalanceBooster)

## How the Balance Booster is calculated

The amount of the Balance Booster payment will vary based on your investment circumstances, and in some circumstances could be zero<sup>1</sup>. The Balance Booster is calculated based on several factors, including:

- AustralianSuper's tax position over time
- your balance history over time
- your chosen investment option(s), their performance and tax position, and
- how long you've been invested in the investment option(s), and timing of any switches between options.

## Boosting members' balances

During the 2024/25 financial year, we paid almost \$56 million to nearly 15,500 members who opened a Choice Income account. The average Balance Booster paid to these members was just under \$3,700.<sup>2</sup>



<sup>1</sup> In some situations, although the eligibility criteria may be satisfied, the Balance Booster will reduce to zero depending on market performance, but it will never be negative.

<sup>2</sup> Based on the Balance Booster's paid-up rate to 30 June 2025. The value of the Balance Booster will vary based on your investment circumstances. Depending on market performance, the Balance Booster may reduce to zero, but it will never be negative.

## What can affect the value of my Balance Booster payment

How much Balance Booster payment you may receive depends in part on how long you have invested in an option in your super or TTR Income account. This investment time period may impact the capital gains made and also the money set aside for applicable capital gains tax.

Staying in your chosen investment option for longer could mean your Balance Booster has a better opportunity to accrue. Some investment options may offer a greater chance to accrue a Balance Booster than others, so speak with your financial adviser to weigh up all the factors.

You or your financial adviser may decide that you should invest in a different option.

When you change investment options prior to moving to Choice Income, your accrued Balance Booster amount may be reduced to zero. This is because some of the money that was set aside is now used to pay the applicable capital gains tax for the assets sold during the switch.

In some cases it might be in your best interests to switch before moving to Choice Income, despite a potential reduction in your Balance Booster payment.

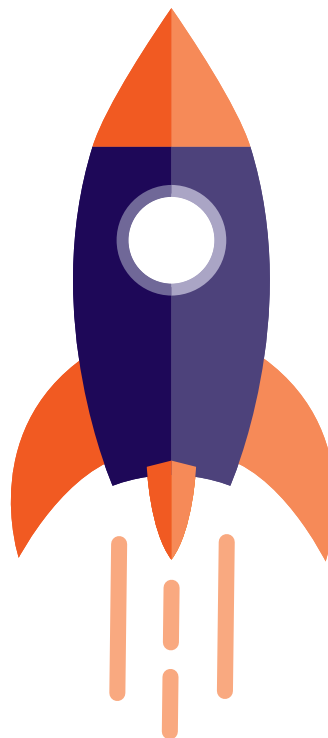
## Will my Balance Booster be counted toward my minimum payment calculation

If you receive a Balance Booster payment, it will be included in your minimum payment calculation for the financial year in which you receive it. Then each year after that, your balance at 1 July will be used to calculate this.

## Will my Balance Booster be counted towards the transfer balance cap

If you receive a Balance Booster payment it will count toward your transfer balance cap (see page 7). You'll need to make sure the amount you transfer to your Choice Income account, plus your Balance Booster and any other money you hold in other account-based pensions doesn't exceed the cap.

If your Balance Booster is higher than you expect and you exceed your transfer balance cap, you can fix your account by withdrawing the excess amount as a lump sum or rolling it over to your super account. See page 7 for details.



You can find information about Balance Booster at [australiansuper.com/BalanceBooster](https://australiansuper.com/BalanceBooster)



## Setting up with Smart Default

Smart Default is an easy way to set up your account. Leave the decisions to us now, but change them later if you need to.

Smart Default can turn your super into an income that may last up to 20 years or more. Your payments and investment options are modelled and managed by a trusted team of investment experts.

### Setting up with Smart Default means your payment and investment options are pre-selected:

- you're invested in 12% Cash and 88% Balanced
- you get paid every two weeks
- you initially receive at least 6% of your balance each year; and as you get older this amount will change (see table at right).

### How your account balance will be invested

Smart Default uses a 12% Cash and 88% Balanced initial portfolio investment mix.

- The Cash component is designed to help you settle into retirement and cover your income needs and any unexpected expenses for the first two years.
- The Balanced option invests in a wide range of assets, which could help your money last right through your retirement.

Your income will be drawn from your Cash option first, until the balance in Cash reaches \$0. Your income is then taken from your Balanced option.

### How much income you receive

With Smart Default, you'll initially receive 6% of your balance each year as income. As you get older, this amount will increase to meet the minimum payment limits set by the government.

#### Smart Default option - percentage of your balance you'll receive each year

Your age on 1 July	Smart Default drawdown rates
Under 80	6.0%
80 to 84	7.0%
85 to 89	9.0%
90 to 94	11.0%
95 and over	14.0%

### How often you get paid

You'll receive your payments every two weeks.

### Change your mind any time

After you've set up your account, you can make changes whenever you like by logging into your account online, via the mobile app or by submitting a form.

For information about the AustralianSuper Balanced and Cash investment options, see pages 20 and 23.



## Choosing your own options

Prefer to take control? You can set up your account your way by choosing your own investment and payment options.

### Before you make your investment and payment choices

Your payment and investment choices will affect how long your retirement savings last.

When setting up your account consider:

- how much money you'll need each year
- if you'll receive money from a source other than your Choice Income account (like the Government Age Pension)
- how long you think you'll need your retirement savings to last. With current life expectancies, and depending on your age when you retire, your retirement income may need to last you 20 years or longer.

### Your payment choices

Setting up your payments is more than just choosing how much you'll receive.

You'll need to choose how often you receive income payments and how much those payments will be. You can set the payments as a fixed amount, or the minimum percentage of your account balance.

The choices you make will have a big impact on how long your savings will last, so it's important to think about your long-term needs. Remember, you can always make extra withdrawals if you need a bit more money to help pay for something out of the ordinary.

Some conditions apply:

- You must be paid at least once a year, or you can choose to be paid every two weeks, once a month, once every three months or twice a year.
- You must be paid a minimum percentage of your account balance each year (see page 39).



## Your investment options

Listed below are the investment options you can choose from. You can choose one or more investment options. If you don't make an investment choice when you join, your super will go into our Balanced investment option. You can also make or change your investment option choices after you become a member.



### PreMixed options

Hands-on level: Low

PreMixed options are diversified options that are made up of multiple asset classes and have different investment objectives, with varying levels of risk, investment timeframes and expected returns.

Your PreMixed investment option choices are:

- High Growth
- Balanced
- Socially Aware
- Indexed Diversified
- Conservative Balanced
- Stable.



### DIY Mix options

Hands-on level: Medium

DIY Mix options are primarily made up of exposure to a single asset class (plus a small portion of cash) and have different investment objectives, with varying levels of risk, investment timeframes and expected returns. You choose how much you want to invest in each in a mix that can also include one or more PreMixed options.

Your DIY Mix investment option choices are:

- Australian Shares
- International Shares
- Diversified Fixed Interest
- Cash.



### Member Direct option

Hands-on level: High

The Member Direct investment option gives you more choice and control over your investments<sup>1</sup>.

You can choose to invest in a range of investments, including:

- Shares in the S&P/ASX 300 Index
- Exchange Traded Funds (ETFs)
- Listed Investment Companies (LICs)
- Term deposits
- Cash.

For detailed information about your investment options, see pages 20 – 26.  
For a detailed explanation of your payment options, see page 39.



<sup>1</sup> Some restrictions apply to Member Direct – read the *Member Direct investment option* guide at [australiansuper.com/MemberDirect](https://australiansuper.com/MemberDirect)

## 2. Getting down to the details

### Investment risks

#### Understanding your investment risks

All investments have risks, which can affect your retirement income in different ways. Volatility of the investment market isn't the only risk that applies to your retirement income.

Type of risk	About the risk
<b>Adequacy</b>	The risk that your super won't provide enough retirement income for as long as you'll need it.
<b>Agency</b>	The risk that the third parties who manage investments and the administration for AustralianSuper do not perform as expected.
<b>Credit</b>	This is the risk that an issuer of a security (like a bond) doesn't pay back the money borrowed when it's due.
<b>Currency</b>	Movements in exchange rates can impact the value of your investments. For example, a higher Australian dollar can reduce returns on international investments. A lower Australian dollar can improve returns on international investments.
<b>Drawdown (retirement income payment amount)</b>	When your retirement income payments are much higher than your investment returns and you start to draw large amounts of your savings to provide your income payments, this could have a significant impact on how long your retirement savings last.
<b>Inflation</b>	Inflation risk is when your investment returns don't grow above inflation to meet your long-term income requirements. Types of inflation include price inflation, which is a measure of the changes in the prices of goods and services and wage inflation, which is a measure of changes in the amount people earn.
<b>Interest rate</b>	Interest rate movements can impact your investment returns. Interest rate risk is the potential for losses in response to a change in interest rates. There is an inverse relationship between fixed interest security prices and interest rates (yields).
<b>Liquidity</b>	The risk that your investment can't be sold at the right time or when you need your money.
<b>Longevity</b>	The risk that you'll outlive your retirement savings.
<b>Market</b>	The risk of loss due to movements in the financial markets.
<b>Market timing</b>	The risk that you buy or sell your investments at the wrong time. For example, if prices are low when you sell you may lose money.
<b>Policy</b>	The risk that changes to super legislation, retirement income account rules or industry regulations will affect your investment.
<b>Sequencing</b>	Sequencing risk relates to the order and timing of your investment returns. Experiencing negative returns when you're early in retirement can significantly impact how long your retirement savings last. You may not have as much time to recover from market downturns and you won't be getting ongoing super contributions to help offset this risk.
<b>Volatility</b>	A measure of the rise and fall of an investment. An investment that has larger price fluctuations has higher volatility and is considered more risky. Volatility can be measured by standard deviation, which is the variation of returns around the average or expected return.

#### Risk levels of investment options

When choosing your investment options, the risks you need to consider will be different depending on how long you plan to invest.

- **Short-term risk** (less than 5 years) is the risk that your retirement savings will be reduced by adverse market movements, measured using the Standard Risk Measure.
- **Medium-term risk** (5 to less than 20 years) balances two risks. The first is that your retirement savings will be reduced by adverse market movements and the second is that your savings will not keep up with wage inflation.
- **Long-term risk** (20 years or more) is the risk that your retirement savings will not produce returns in excess of wage inflation.

We compare the performance of our investment options against industry and market benchmarks so you can track how your Choice Income account is performing. View our latest performance figures at [australiansuper.com/RetirementPerformance](https://australiansuper.com/RetirementPerformance)



### Standard Risk Measure (Short term)

Risk band	Risk level	Estimated number of negative annual returns over any 20 year period
1	Very low	Less than 0.5
2	Low	0.5 to less than 1
3	Low to medium	1 to less than 2
4	Medium	2 to less than 3
5	Medium to high	3 to less than 4
6	High	4 to less than 6
7	Very high	6 or greater

The Standard Risk Measure is based on industry guidance to allow you to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period.

The Standard Risk Measure is not a complete assessment of all forms of investment risk, for instance it does not detail what the size of a negative return could be or the potential for a positive return to be less than a member may require to meet their objectives. Further, it does not take into account the impact of administration fees on the likelihood of a negative return.

### Long-term risk measure

Risk level	Probability of underperforming wage inflation
Low	Less than 10%
Low to medium	10% to less than 20%
Medium	20% to less than 30%
Medium to high	30% to less than 40%
High	40% to less than 60%
Very high	60% or greater

The long-term risk level is determined by considering the likelihood of investments in each option to produce returns in excess of wage inflation.

It does not take into account the impact of administration fees when considering future investment returns.

You should still ensure that you are comfortable with the risks and potential losses associated with your chosen investment option(s).

### Inflation

Inflation reduces the value of money over time. This means the money you've saved now will be worth less in the future.

Inflation is something you need to think about when choosing how much you'll be paid and your investment options. Inflation can increase your daily living costs, so your income payments may need to increase from year to year.

### Consumer Price Index

Consumer Price Index (CPI) is an index used to measure the price of selected goods and services regularly purchased by ordinary Australian households. This index is used to measure inflation.

### Risks and your investment timeframe

When selecting your investments, it's important to consider options that address both short and long-term income needs. This may mean choosing more than one investment option.

A shorter investment timeframe of up to five years means you should focus on protecting your savings as you'll access them sooner. An investment option with a lower chance of negative returns may be more appropriate. Over the short term, a big risk is that market ups and downs may reduce your account balance, which will reduce the length of time you can receive an income.

A longer investment timeframe means you'll have more time to grow your retirement savings.

Investing your retirement savings in a mix of options may be a solution. Money you need to access within one to five years could be invested into lower risk options. Investing the rest of your savings into an option or options that will grow your savings above inflation so you can draw an income for longer is also very important.

### How your income affects your investment timeframe

How much you withdraw as a regular income from your account can also impact your investment timeframe, which you'll need to consider when making an investment choice. Withdrawing a higher income will reduce your savings more quickly and therefore reduce your investment timeframe, while taking a lower amount will increase it.

Risk levels are based on estimating the probability of negative returns in the short term, or underperforming wage inflation in the long term.

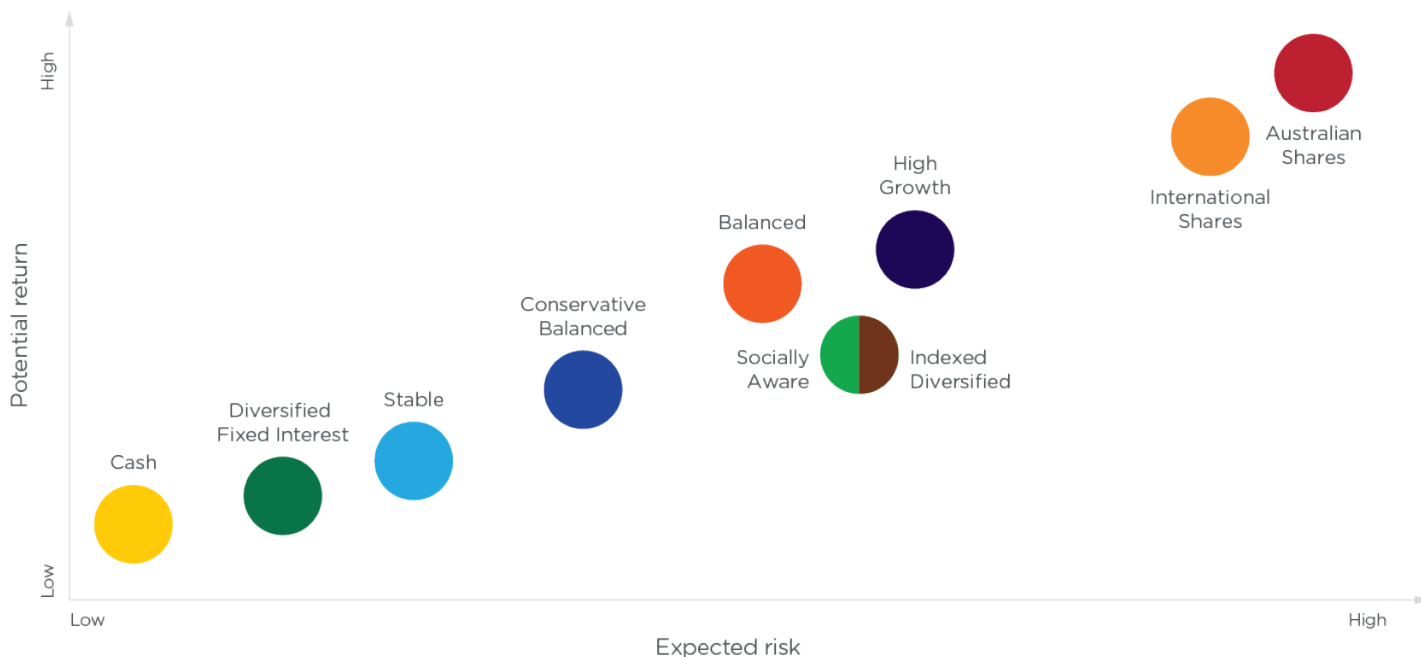


## Investment option risk and return characteristics

We invest in assets that have the potential to meet each option's investment return objectives. This often means investing in assets that have differing levels of risk. To compensate for the risk taken, riskier assets have a higher investment return potential over the long term.

The chart below shows the relative expected risk and potential return profile of each investment option.

### Investment option expected risk and potential return comparison



The above chart is illustrative only and is based on long-term risk and return assumptions for each investment option. It's not a forecast or guarantee of future investment returns of the investment options shown. Similarly, it shouldn't be relied upon as an accurate indication of the future level of risk associated with any one investment option. Each investment option is subject to different types of investment risk and can be impacted by those particular risks to varying degrees.

## Asset classes

Asset classes are the building blocks of your investment options. Some investment options invest in a single asset class, while others include a mix of asset classes, depending on the investment objective of the option.



### Australian shares

Part equity ownership of a company listed on the Australian Securities Exchange (ASX) which provides returns from price changes and dividends.



### International shares

Part equity ownership of a company listed on an overseas securities exchange which provides returns from price changes and dividends.



### Private equity

Equity ownership of companies that aren't listed on a securities exchange. These can include Australian and international companies across a wide range of industries.



### Infrastructure

Assets that provide essential public facilities and services in a number of sectors including transport, energy generation and transition, utilities and telecommunications in Australia and overseas.



### Property

Holdings in residential, retail, industrial or commercial real estate such as land and buildings. Can invest in property operating platforms which are businesses that own and operate property assets.



### Credit

Loans, bonds, royalties, leases or other debt securities, which have a higher yield to compensate for being unrated or having a lower credit quality compared to investment-grade corporate and government bonds. Examples of Credit investments include direct loans to fund commercial real estate construction, sub-investment grade bonds issued by companies, and subordinated loans made to brownfield infrastructure assets.



### Fixed interest

Loans, bonds and securitised debt issued by governments and companies that pay regular interest income over a set term. The principal amount is repaid to the lender when the security matures. These securities in the fixed income portfolio are generally investment-grade quality, although we may invest a portion of the portfolio in higher yielding debt.



### Cash

Short-term deposits and cash held on hand. Securities such as bank bills and bonds that are issued by governments and companies.



### Other assets

Investments that represent unique opportunities or strategies. Examples include commodities, hedge funds and other alternative investment strategies.

## Unlisted assets

We may choose to invest through specialist funds and/or direct investments to access the Private equity, Infrastructure, Property and Credit asset classes.

## Growth and defensive assets

Growth assets provide a higher level of potential return, while exhibiting higher risk (variability of returns) including downturns during adverse markets. Examples of growth assets include Australian shares, international shares and private equity.

Defensive assets have lower potential returns and lower risk (variability of returns). Examples of defensive assets include fixed interest and cash.

Some assets have both growth and defensive characteristics with the potential for capital growth, higher income and moderate capital preservation. These assets are categorised as 50% growth and 50% defensive. Examples include property, infrastructure and credit.

Combining growth and defensive assets balances growth opportunities with the downside risks of market volatility to help grow your super over time.

## Understanding your investment options

To help you understand what makes up each investment option, we've put together the example below.

A short summary about what the option is invested in and what it was designed to achieve.

### Balanced

Invests in a wide range of assets with a focus on growth assets. Designed to have medium to long-term growth with possible short-term fluctuations. This is our default option if you don't make an investment choice when you join.

#### Investment objective

- To beat CPI by more than 4% p.a. over the medium to longer term, and
- To beat the median balanced fund<sup>1</sup> over the medium to longer term.

#### Minimum investment timeframe

At least 10 years.

#### Risk level for the time invested

Short term	Medium term	Long term
High	Medium	Low

The investment return target(s) for the option, which for PreMixed options includes out-performance of the Consumer Price Index (CPI), which is the official measure of inflation.

If you can't keep your super invested for at least this long, this option probably isn't right for you.

The risk profile of each option will vary depending on the time invested in the option.

How often this option is likely to have an annual negative return in any 20-year period.

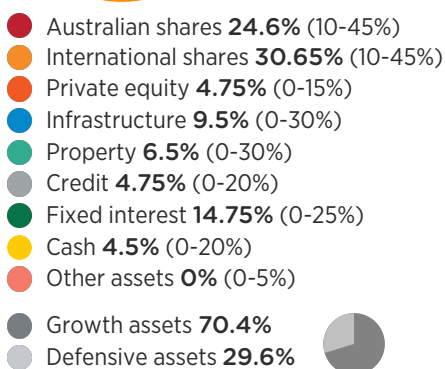
#### Estimated number of negative annual returns over any 20-year period

4 to less than 6

The chart shows the combination of asset classes that typically make up each option.



The percentages for each asset class are the strategic asset allocation for the option with the permitted asset allocation ranges shown in brackets. The total growth and defensive asset percentages are also shown based on the strategic asset allocation.



### Short-term

#### If you plan to invest for under 5 years

Investments may be reduced by market volatility and not have time to recover.

### Medium-term

#### If you plan to invest for 5-20 years

Investments may be reduced by market volatility and/or your savings might not keep up with wage inflation.

### Long-term

#### If you plan to invest for over 20 years

Your savings may not keep up with wage inflation.

We set a mix of asset classes designed to meet each option's investment objectives known as the strategic asset allocation which is the starting point for our active investment process and broadly represents the risk and return profile of the option over the stated term. We aim to generate outperformance by moving toward or away from the strategic asset allocation, depending on our outlook for the economy and investment markets. We review the strategic asset allocation percentages and permitted ranges annually.



## PreMixed investment options

With our PreMixed investment options, we've done the diversification for you.

### High Growth

Invests in a wide range of assets with a high focus on growth assets. Designed to have strong long-term growth with possible short-term fluctuations.

#### Investment objective

- To beat CPI by more than 4.5% p.a. over the medium to longer term, and
- To beat the median growth fund<sup>1</sup> over the medium to longer term.

#### Minimum investment timeframe

At least 12 years.

#### Risk level for the time invested



Short term	Medium term	Long term
High	Medium	Low

#### Estimated number of negative annual returns over any 20-year period

4 to less than 6

#### Strategic asset allocation and ranges



- Australian shares **31.65%** (20-50%)
  - International shares **39.35%** (20-50%)
  - Private equity **6%** (0-15%)
  - Infrastructure **8%** (0-30%)
  - Property **5.63%** (0-30%)
  - Credit **2.62%** (0-20%)
  - Fixed interest **3.75%** (0-20%)
  - Cash **3%** (0-15%)
  - Other assets **0%** (0-5%)
- Growth assets **85.1%** 
 Defensive assets **14.9%** 

### Balanced

Invests in a wide range of assets with a focus on growth assets. Designed to have medium to long-term growth with possible short-term fluctuations. This is our default option if you don't make an investment choice when you join.

#### Investment objective

- To beat CPI by more than 4% p.a. over the medium to longer term, and
- To beat the median balanced fund<sup>1</sup> over the medium to longer term.

#### Minimum investment timeframe

At least 10 years.

#### Risk level for the time invested



Short term	Medium term	Long term
High	Medium	Low

#### Estimated number of negative annual returns over any 20-year period

4 to less than 6

#### Strategic asset allocation and ranges



- Australian shares **24.6%** (10-45%)
  - International shares **30.65%** (10-45%)
  - Private equity **4.75%** (0-15%)
  - Infrastructure **9.5%** (0-30%)
  - Property **6.5%** (0-30%)
  - Credit **4.75%** (0-20%)
  - Fixed interest **14.75%** (0-25%)
  - Cash **4.5%** (0-20%)
  - Other assets **0%** (0-5%)
- Growth assets **70.4%** 
 Defensive assets **29.6%** 

### Socially Aware

Invests in a range of assets with a focus on growth assets. Certain assets are excluded based on environmental, social and governance screens - see page 29 for details. Designed to have medium to long-term growth with possible short-term fluctuations.

#### Investment objective

- To beat CPI by more than 3% p.a. over the medium to longer term.

#### Minimum investment timeframe

At least 10 years.

#### Risk level for the time invested



Short term	Medium term	Long term
High	Medium	Low to medium

#### Estimated number of negative annual returns over any 20-year period

4 to less than 6

#### Strategic asset allocation and ranges



- Australian shares **31.5%** (20-50%)
  - International shares **38.5%** (20-50%)
  - Fixed interest **25%** (0-30%)
  - Cash **5%** (0-30%)
- Growth assets **70%** 
 Defensive assets **30%** 

Investment returns are not guaranteed. Investment options may have exposure to other investments – for example, derivatives for liquidity and portfolio management purposes. Strategic asset allocations and other investment information are current as at the date of publication. The strategic asset allocation, growth and defensive asset percentages, composition of individual asset classes and other investment information may change from time to time. Updated information can be found at [australiansuper.com/PreMixed](http://australiansuper.com/PreMixed)

<sup>1</sup> As determined by the relevant SuperRatings Pension Fund Crediting Rate Survey: High Growth - SRP Growth (77-90) Index; and Balanced - SRP Balanced (60-76) Index.

## Indexed Diversified

Invests in a range of assets using indexing strategies with a focus on growth assets. Designed to have medium to long-term growth with possible short-term fluctuations.

### Investment objective

- To achieve a return of CPI + 3% p.a. over the medium to longer term.

### Minimum investment timeframe

At least 10 years.

### Risk level for the time invested

Short term	Medium term	Long term
High	Medium	Low to medium

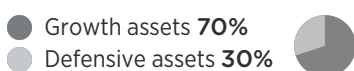
### Estimated number of negative annual returns over any 20-year period

4 to less than 6

### Strategic asset allocation and ranges



- Australian shares **31.5%** (20-50%)
- International shares **38.5%** (20-50%)
- Fixed interest **25%** (0-30%)
- Cash **5%** (0-30%)



## Conservative Balanced

Invests in a wide range of assets with a balanced mix of growth and defensive assets. Designed to have medium-term growth with a balance between capital stability and capital growth. May also have some short-term fluctuations.

### Investment objective

- To beat CPI by more than 2.5% p.a. over the medium term, and
- To beat the median conservative balanced fund<sup>1</sup> over the medium term.

### Minimum investment timeframe

At least 7 years.

### Risk level for the time invested

Short term	Medium term	Long term
Medium to high	Medium	Low

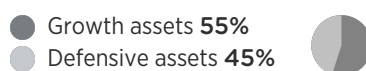
### Estimated number of negative annual returns over any 20-year period

3 to less than 4

### Strategic asset allocation and ranges



- Australian shares **17.87%** (5-35%)
- International shares **23.88%** (5-35%)
- Private equity **2.75%** (0-10%)
- Infrastructure **7.75%** (0-25%)
- Property **6%** (0-25%)
- Credit **7.25%** (0-25%)
- Fixed interest **25.75%** (0-40%)
- Cash **8.75%** (0-30%)
- Other assets **0%** (0-5%)



## Stable

Invests in a wide range of assets with a focus on defensive assets. Designed to have medium-term growth with a higher focus on stability than growth.

### Investment objective

- To beat CPI by more than 1.5% p.a. over the medium term, and
- To beat the median capital stable fund<sup>1</sup> over the medium term.

### Minimum investment timeframe

At least 5 years.

### Risk level for the time invested

Short term	Medium term	Long term
Medium	Low to medium	Low to medium

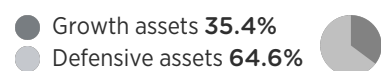
### Estimated number of negative annual returns over any 20-year period

2 to less than 3

### Strategic asset allocation and ranges



- Australian shares **10%** (0-20%)
- International shares **14.5%** (0-20%)
- Private equity **1.5%** (0-10%)
- Infrastructure **7.25%** (0-20%)
- Property **5.25%** (0-15%)
- Credit **6.25%** (0-25%)
- Fixed interest **38.25%** (0-45%)
- Cash **17%** (0-50%)
- Other assets **0%** (0-5%)



Investment returns are not guaranteed. Investment options may have exposure to other investments – for example, derivatives for liquidity and portfolio management purposes. Strategic asset allocations and other investment information are current as at the date of publication. The strategic asset allocation, growth and defensive asset percentages, composition of individual asset classes and other investment information may change from time to time. Updated information can be found at [australiansuper.com/PreMixed](http://australiansuper.com/PreMixed)

<sup>1</sup> As determined by the relevant SuperRatings Pension Fund Crediting Rate Survey: Conservative Balanced - SRP Conservative Balanced (41-59) Index; and Stable - SRP Capital Stable (20-40) Index.

## DIY Mix investment options

Build your own mix of investment types by investing in our DIY Mix options and we'll manage it for you.

### Australian Shares

Primarily invests in a wide range of shares in listed companies in Australia and their dual listed companies overseas. May also include shares in unlisted companies in Australia and listed companies in New Zealand. Designed to have strong long-term capital growth with likely short-term fluctuations.

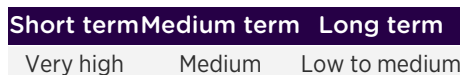
#### Investment objective

- To beat the S&P/ASX 200 Accumulation Index (adjusted for franking credits) over the medium to long term<sup>1</sup>.

#### Minimum investment timeframe

At least 12 years.

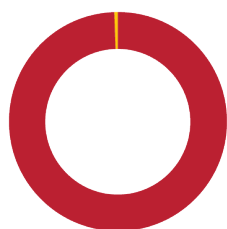
#### Risk level for the time invested



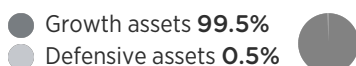
Estimated number of negative annual returns over any 20-year period

6 or greater

#### Strategic asset allocation and ranges



- Australian shares **99.5%** (90-100%)
- Cash **0.5%** (0-10%)



### International Shares

Primarily invests in a wide range of companies listed on overseas securities exchanges across the world. Designed to have strong long-term capital growth with likely short-term fluctuations.

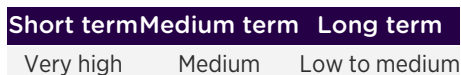
#### Investment objective

- To beat the MSCI All Country World ex Australia Index (unhedged) over the medium to long term<sup>1</sup>.

#### Minimum investment timeframe

At least 12 years.

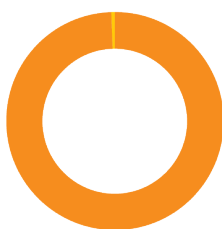
#### Risk level for the time invested



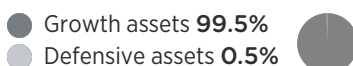
Estimated number of negative annual returns over any 20-year period

6 or greater

#### Strategic asset allocation and ranges



- International shares **99.5%** (90-100%)
- Cash **0.5%** (0-10%)



Investment returns are not guaranteed. Investment options may have exposure to other investments – for example, derivatives for liquidity and portfolio management purposes. Strategic asset allocations and other investment information are current as at the date of publication. The strategic asset allocation, growth and defensive asset percentages, composition of individual asset classes and other investment information may change from time to time. Updated information can be found at [australiansuper.com/DIYMix](http://australiansuper.com/DIYMix)

<sup>1</sup> Index level returns, adjusted for tax (where applicable).

## Diversified Fixed Interest

Invests in a wide range of Australian and international bonds and loans by actively investing in the fixed interest, credit and cash asset classes. Aims to outperform a mix of Australian and international bond indices over the medium term.

### Investment objective

- To beat a composite of 50% Bloomberg Global Aggregate Total Return Index hedged to AUD and 50% Bloomberg AusBond Composite 0+ Year Index over the medium term.

### Minimum investment timeframe

At least 3 years.

### Risk level for the time invested

Short term	Medium term	Long term
Medium	Medium	Medium

**Estimated number of negative annual returns over any 20-year period**  
2 to less than 3

### Strategic asset allocation and ranges



- Credit **0%** (0-20%)
- Fixed interest **98.5%** (50-100%)
- Cash **1.5%** (0-30%)

- Growth assets **0%**
- Defensive assets **100%**

## Cash

Invests in short-term money market securities and some short-term bonds. Designed to have stable returns.

### Investment objective

- To beat the return of the Bloomberg AusBond Bank Bill Index over one year.

### Minimum investment timeframe

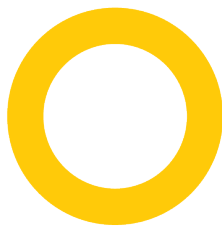
At least 1 year.

### Risk level for the time invested

Short term	Medium term	Long term
Very low	Medium to high	Very high

**Estimated number of negative annual returns over any 20-year period**  
Less than 0.5

### Strategic asset allocation and ranges



- Cash **100%** (100%)

- Growth assets **0%**
- Defensive assets **100%**

Investment returns are not guaranteed. Investment options may have exposure to other investments — for example, derivatives for liquidity and portfolio management purposes. Strategic asset allocations and other investment information are current as at the date of publication. The strategic asset allocation, growth and defensive asset percentages, composition of individual asset classes and other investment information may change from time to time. Updated information can be found at [australiansuper.com/DIYMix](http://australiansuper.com/DIYMix)

## Member Direct investment option

The Member Direct investment option offers you more control and choice on how you invest your super. You can invest in shares in the S&P/ASX 300 index and selected Exchange Traded Funds (ETFs), Listed Investment Companies (LICs), Term Deposits and cash through an easy-to-use online platform.

The Member Direct investment option may suit members who want to be actively involved in managing their investments. Refer to the Important information box below.

Features include:

- cash account with a competitive interest rate
- access to S&P/ASX 300 shares and selected ETFs, LICs and term deposits
- portfolio valuations and portfolio reporting tools
- automatic Term Deposit re-investment, and
- easy-to-use online platform that can also be accessed via the AustralianSuper mobile app.

You also get access to detailed company and market information, independent company research from third party specialists and investment tools to help you make informed investment decisions and manage your portfolio.

### Investment menu

We may change or add to the selection of investments available through the Member Direct investment option at any time without notice to you.

For the current *Member Direct - Investment menu*, visit [australiansuper.com/MemberDirect](https://australiansuper.com/MemberDirect)

### Important information

While managing your own investments increases your control and flexibility, the Member Direct investment option may not suit everyone.

As a self-directed investor, you will need to be aware of the risks and dangers involved, such as:

- short-term share price volatility
- the consequences of transacting too often
- too little diversification, and
- investing in response to your emotions.

If you're considering investing in Member Direct and would like further advice visit [australiansuper.com/advice](https://australiansuper.com/advice) for information on your advice options.

## Investing through Member Direct

When you invest as an AustralianSuper member through the Member Direct investment option there are important differences compared with directly investing in your own name outside of super - refer to the *Member Direct investment option* guide at [australiansuper.com/MemberDirect](https://australiansuper.com/MemberDirect)

## Who can invest?

To be eligible to invest in the Member Direct investment option you must be an AustralianSuper member of at least 18 years of age and have a balance of at least \$50,000 in your Choice Income account.

## Minimum ongoing balance requirements

- Once you open a Member Direct account, you must keep at least \$5,000 or 13 months of income payments, whichever is greater, invested in AustralianSuper's other investment options at all times.
- If your account balance falls below \$10,000 you will need to close your Member Direct account and transfer any funds to your other AustralianSuper investment options.
- You must also maintain at least \$400 in your Member Direct Cash account at all times.

## Income payment reserve

Your income payments are deducted from AustralianSuper's other investment options. You must keep enough money in your other investment options to cover 13 months of income payments - this is called the Income payment reserve. We will notify you by email if your balance falls below this level.

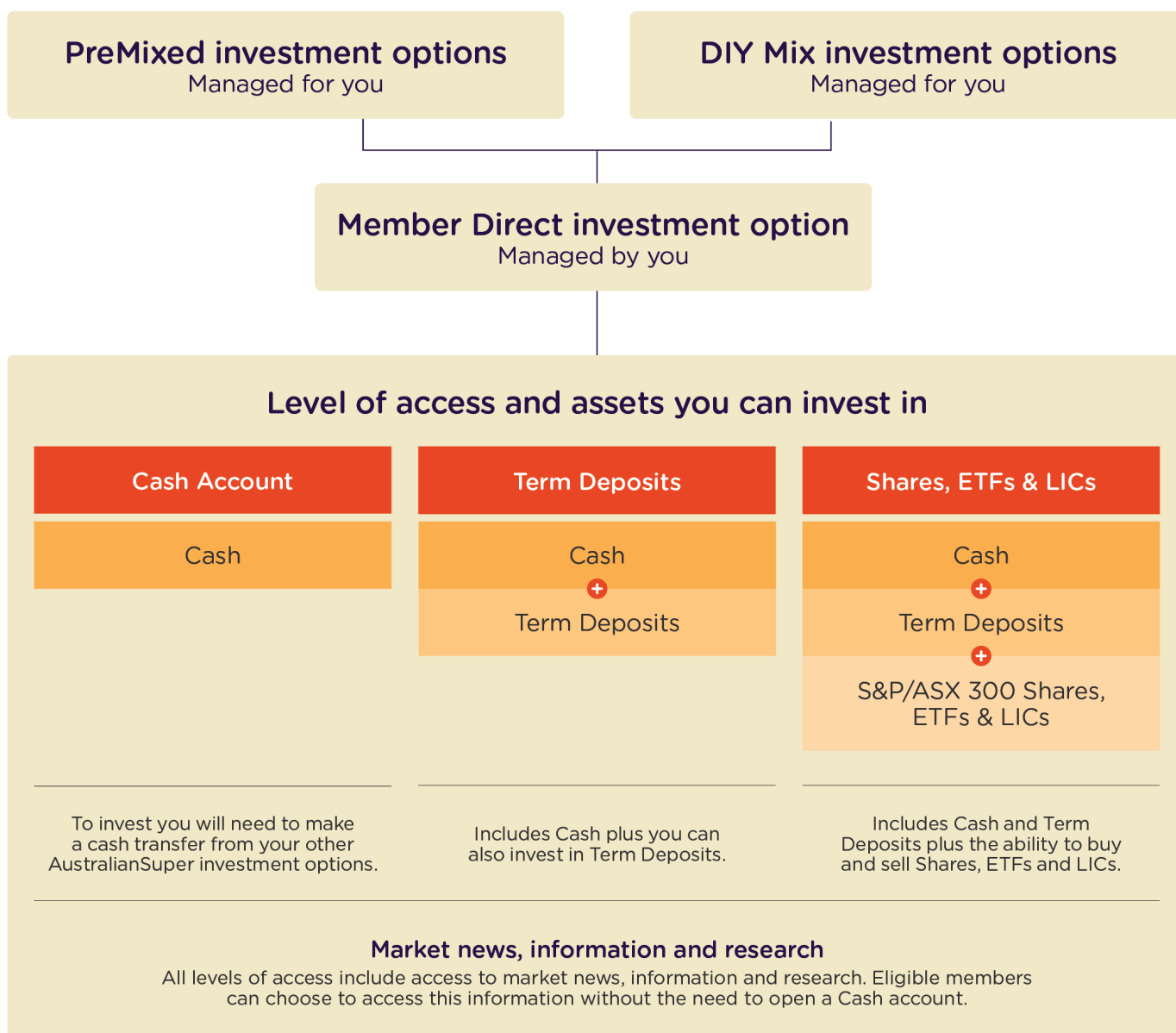
If this happens, you will need to transfer money from your Member Direct Cash account to your other investments. This might mean you have to sell some of your Member Direct investments. You should consider this before committing to an investment like a term deposit.

For a full explanation of the Member Direct investment option, read the *Member Direct investment option* guide at [australiansuper.com/MemberDirectGuide](https://australiansuper.com/MemberDirectGuide)

## Fees and costs

Additional fees and costs apply when you invest in the Member Direct investment option. These vary depending on the level of access you select - refer to page 47 for details.

## How your account works



## Risk levels for investments in Member Direct

Risk levels for the time invested	Shares, ETFs and LICs <sup>1</sup>	Term deposits <sup>2</sup>	Cash <sup>2</sup>
Short term (<5 years)	Very high	Very low	Very low
Medium term (5 to 20 years)	Medium	Medium to high	Medium to high
Long term (>20 years)	Low to medium	Very high	Very high
Estimated number of negative annual returns over any 20-year period	6 or greater	Less than 0.5	Less than 0.5

For further details on risk levels see page 14.

<sup>1</sup> Risk measures are based on investment portfolios with broad market exposure to Australian shares, they may differ for the individual investments you choose and your investment timeframe. Risk for concentrated portfolios could be very high. The minimum suggested time frame for holding a broad portfolio of shares, ETFs and LICs in the Member Direct investment option is at least 12 years.

<sup>2</sup> Cash and term deposits are exposed to the creditworthiness of the issuer and the level of interest rates.

## Get started

1. Read the *Member Direct investment option* guide and make sure you meet the eligibility criteria.
2. If you haven't already, register to access your account online at [australiansuper.com](https://australiansuper.com)
3. Log into your account, under 'Investments/Manage Investments', locate the Member Direct section and click on 'Access Member Direct Platform' which will direct you to a new window.
4. Read and accept the *Member Direct online platform terms and conditions* to access the Member Direct online platform.
5. You will be automatically defaulted into the Content level of access which allows you to view market data, news and research.
6. To invest you will need to upgrade your account which you can do under 'Settings/Manage my level of access'.
7. Select which level of access you wish to use - either Cash, Term Deposits or Shares, ETFs & LICs.
8. You will then be prompted to make a cash transfer of the amount you wish to invest. You can start investing once the money appears in your Cash account (we'll send you an email to let you know it's arrived).

## Seamless Transfer to Choice Income

A Seamless Transfer allows you to transfer your Member Direct investments from your super account to a new Choice Income account without needing to sell down and re-purchase your investments. This means that you avoid Term Deposit costs and Brokerage fees, and do not trigger a capital gains tax (CGT) event on any share, ETF or LIC transfers. You can learn more about Seamless Transfer at [australiansuper.com/MemberDirect](https://australiansuper.com/MemberDirect)

## Eligibility criteria

To be eligible for Member Direct, you must:

- be an AustralianSuper member of at least 18 years of age with \$50,000 or more in your Choice Income account
- have access to the internet and a current email address, and
- read and accept the *Member Direct online platform terms and conditions*.

## Before you decide

You should read the *Member Direct investment option* guide and the *Member Direct online platform terms and conditions* before making a decision. You'll find more information at [australiansuper.com/MemberDirect](https://australiansuper.com/MemberDirect)

Investments made through the Member Direct investment option form part of a self-directed investment strategy. Member Direct isn't for everyone and risks can be very high, so double-check it's right for you. You'll be managing your own investments and will need to know a lot about investing and the markets. It's important that you're comfortable doing this.

We strongly encourage you to seek advice from a financial adviser before choosing the Member Direct investment option. They can help you develop an investment strategy to meet your personal circumstances and needs. To find an adviser visit [australiansuper.com/advice](https://australiansuper.com/advice)

While we take care when selecting the investments that are made available through Member Direct, we are not recommending them to you. Any opinions we may provide about Member Direct investments are not intended to influence your decision-making regarding those investments.

To learn more, read the *Member Direct investment option* guide at [australiansuper.com/MemberDirect](https://australiansuper.com/MemberDirect).



## Compare our past performance

At AustralianSuper we're focused on delivering strong long-term investment performance for members.

We compare the performance of our investment options against industry and market benchmarks. Our PreMixed options are measured against other super funds in the SuperRatings Pension Fund Crediting Rate Survey as well as the CPI. Our DIY Mix options are either measured against the relevant asset class market index or CPI.

The following table shows how our investment options have performed to 30 June 2025.

For a performance comparison of our options against their CPI-linked benchmarks visit [australiansuper.com/RetirementCPI](https://australiansuper.com/RetirementCPI)

You can also view our latest performance figures at [australiansuper.com/RetirementPerformance](https://australiansuper.com/RetirementPerformance)

## Choice Income investment option performance as at 30 June 2025

Investment options	1 year		3 years (p.a.)		5 years (p.a.)		10 years (p.a.)	
	AS	BM	AS	BM	AS	BM	AS	BM
<b>PreMixed options</b>								
High Growth	11.56%	12.65%	11.47%	12.26%	10.96%	10.83%	9.68%	8.94%
Balanced	10.41%	11.50%	9.55%	10.64%	9.29%	9.26%	8.62%	7.88%
Socially Aware	11.21%	5.72%	9.55%	7.83%	8.97%	8.29%	7.89%	6.78%
Indexed Diversified	13.48%	5.09%	13.12%	6.96%	10.19%	7.37%	8.53%	5.96%
Conservative Balanced	9.51%	9.78%	7.68%	8.40%	6.93%	7.17%	6.94%	6.51%
Stable	8.05%	8.20%	5.71%	6.74%	4.63%	5.05%	5.29%	4.91%
<b>DIY Mix options</b>								
Australian Shares	14.61%	14.86%	14.70%	14.83%	14.37%	13.14%	11.09%	10.16%
International Shares	15.15%	18.71%	17.62%	19.59%	12.82%	15.06%	11.96%	11.93%
Diversified Fixed Interest	5.73%	5.14%	2.83%	3.47%	1.09%	2.11%	2.51%	1.93%
Cash	4.96%	4.39%	4.23%	3.88%	2.60%	2.34%	2.37%	2.04%
Consumer Price Index	2.09%		3.96%		4.37%		2.80%	

**AS** = AustralianSuper Choice Income **BM** = Benchmark

Investment returns aren't guaranteed. Past performance isn't a reliable indicator of future returns.

AustralianSuper investment returns are based on crediting rates, which are returns less investment fees and costs, transaction costs and taxes. Investment returns in your Choice Income account are tax exempt. For up-to-date investment performance visit [australiansuper.com/RetirementPerformance](https://australiansuper.com/RetirementPerformance)

### Benchmarks

High Growth: SRP50 Growth (77-90) Index. Balanced: SRP50 Balanced (60-76) Index. Socially Aware: CPI + 3.5% p.a., prior to 1 September 2024 CPI + 4% p.a. Indexed Diversified: CPI + 3% p.a., prior to 1 July 2018 CPI + 3.5% p.a., prior to 1 July 2015 CPI + 4% p.a. Conservative Balanced: SRP25 Conservative Balanced (41-59) Index. Stable: SRP50 Capital Stable (20-40) Index. Australian Shares: S&P/ASX 200 Accumulation Index adjusted for tax credits, prior to 1 July 2020 it was S&P/ASX 300 Accumulation Index adjusted for tax credits. International Shares: MSCI All Country World ex Australia (in AUD) Index adjusted for tax credits. Diversified Fixed Interest: 50% Bloomberg Global Aggregate Total Return Index hedged to AUD and 50% Bloomberg AusBond Composite 0+ Year Index, prior to 1 October 2024 50% Bloomberg Global Aggregate 1-5 Year Total Return Index hedged to AUD and 50% Bloomberg AusBond Composite 0-5 Year Index, prior to 1 October 2021 CPI + 0.5% p.a., prior to 1 July 2015 CPI + 1% p.a., prior to 1 July 2013 CPI + 1.5% p.a. Cash: Bloomberg AusBond Bank Bill Index.

### You can track the performance of your investments every day

We calculate returns for each investment option daily using crediting rates. A crediting rate is the rate of investment return paid to you on your account balance, after investment fees and costs, transaction costs and tax. They can be positive or negative depending on investment markets.

## How we aim to generate strong long-term returns

We invest with one goal in mind: to help members achieve their best financial position in retirement.

### Our long-term vision

We work hard to generate strong, long-term investment returns, so you can enjoy a better future. As long-term investors, we focus on investing in a diversified mix of assets that may grow your savings over time.

Our core investment beliefs underpin this vision:

1. We are run only to benefit members.
2. We use our scale to reduce costs and better structure investments.
3. We actively manage investments where it can add value.
4. We're aware of our responsibility to the broader community, consistent with our obligations to maximise benefits to members.

### Investment approach

We believe an active management approach is the best way to invest. That's why we select specific sectors, assets and stocks that we believe will outperform the broader market. This is supported by quality research, experienced investment specialists and a disciplined investment process.

We also use index managers in some options to lower overall portfolio costs or where active management opportunities are smaller.

We manage a range of asset classes internally and our goal is to do more of this over time. This strategy aims to deliver significant cost savings, which go back to you in the form of better net returns.

### Our investment people

We have a range of people and teams involved at different stages of the process. Our investment governance framework ensures the appropriate checks are in place when making and implementing investment decisions, and there are clear lines of responsibility and accountability.

The Investment Committee is accountable to the Board for our investment policy and strategy. They oversee investment decisions and review asset allocation recommendations put forward by the internal team.

The internal team advises the Investment Committee on all investment matters. The team is responsible for research and portfolio management, monitoring investment managers, managing and implementing our asset allocation process and working with our external asset consultants.

A mix of internal and external investment managers select and manage the investments within each asset class – supported by a range of professional operational staff.

### Currency management

Returns for international assets can be affected by the ups-and-downs of the exchange rate as well as changes in investment values. To help protect the PreMixed options that include international assets from adverse currency movements, we set a strategic asset allocation foreign currency exposure for these options. An investment option's foreign currency exposure is the percentage of the option that is invested in unhedged international assets.

Investment option	Strategic asset allocation foreign currency exposure	Range
High Growth	26.25%	0-40%
Balanced	20.5%	0-30%
Socially Aware	29.0%	0-40%
Indexed Diversified	29.0%	0-40%
Conservative Balanced	15.25%	0-25%
Stable	9.0%	0-20%

### Related party investments

We only make contracts and investment transactions with related parties when we believe you'll get the same or more benefits from those investments.

Related parties might be organisations that conduct business with us, where we or one of our representatives might be a shareholder, part-owner or director of that organisation or have significant influence on it. To find out more, view our latest audited financial statements available at [australiansuper.com/reports](https://australiansuper.com/reports)

To view AustralianSuper's investment holdings in each option, visit [australiansuper.com/WhatWeInvestIn](https://australiansuper.com/WhatWeInvestIn)



## Our responsible investment approach

At AustralianSuper, being a responsible investor means actively considering environmental, social and governance (ESG) issues with the aim of creating better long-term financial outcomes for members. We also offer members a screened option, which excludes certain assets based on ESG criteria (refer to the Socially Aware investment option on page 31).

### ESG and Stewardship program

ESG issues present investment risks and opportunities in our portfolio that can impact members' investment returns. Our ESG and Stewardship policy guides our ESG and Stewardship program. A summary is available at

[australiansuper.com/ResponsibleInvestment](https://australiansuper.com/ResponsibleInvestment)

As further detailed below, we aim to identify the ESG issues that can most impact the investment value of companies and assets, consider these when we invest, and advocate for their effective management during ownership. We work individually and with others to address these issues at the company and system<sup>1</sup> levels. We do this through our ESG and Stewardship program, which has three pillars.

Integration	Stewardship	Advocacy
Considering ESG risks and opportunities when deciding which assets and companies to invest in and when assessing their investment value.	Exercising our rights and responsibilities as an asset owner to seek effective management of ESG issues that we believe can impact investment value.	Engaging with policymakers, regulators and industry bodies, directly or through investor networks, to advocate for ESG-related system settings <sup>2</sup> that support investment value.

### The extent to which we apply ESG considerations

The extent to which ESG considerations are taken into account in the selection, retention and realisation of investments in our portfolio is based on our assessment of the financial materiality of the ESG issue to the applicable asset class and/or applicable investment. Activities within our ESG and Stewardship program are also subject to practical limitations, including:

- Asset classes and underlying investments: The financial materiality of ESG issues varies across asset classes and investments. ESG factors tend to

be more financially material in listed shares, infrastructure, and property than in fixed interest and cash.

- Internally vs externally managed: Activities are primarily focused on internally managed companies and assets such as those in the Australian shares, infrastructure and property asset classes. We do not conduct our own ESG assessments of assets and companies that external managers invest in on our behalf. External managers are subject to our external manager review process described in Integration below.
- Ownership characteristics: We often have larger ownership stakes in the companies and assets we invest in directly, which may afford us governance rights and opportunities to engage with Boards and management.

An overview of the activities and methodologies we use in our ESG and Stewardship program is provided below:

#### Integration

Integration refers to the consideration of ESG factors for certain assets during due diligence, which precedes the decision to invest. ESG issues may be considered alongside a range of factors, including company financials, qualitative data, and other issues when assessing the investment value of a company or asset and deciding to select, retain or realise an investment. ESG considerations may include assessments of how companies are currently managing ESG issues relevant to them and their sector, their disclosures and their approach to stakeholder management.

We don't have a pre-determined view of the weighting given to ESG considerations relative to other factors in integration. Material ESG risks identified may not preclude us from investment. We may seek to address these issues in our stewardship activities during ownership.

Where investments are made by external investment managers, any ESG integration activities would be undertaken by the external manager using their approach. When we initially appoint an external investment manager, we ask them about their approach to ESG considerations. We also ask on an annual basis as part of our operational due diligence processes.

<sup>1</sup> Refers to the financial, environmental, social and governance systems that support the economy as a whole.

<sup>2</sup> Refers to public policy, regulations, standards and frameworks which underpin the operation and stability of the system.

## Stewardship

Our stewardship activities vary depending on the asset class and our level of investment and may include:

- Engaging with the boards and company management of certain ASX listed companies (directly or indirectly via investor networks or engagement service providers) to seek effective management of ESG issues that we believe can impact investment value.
- Engaging with certain international listed companies primarily via an external engagement provider.
- Voting on company and shareholder resolutions for Australian and international listed companies held in our internally and externally managed portfolios - find out more about our voting approach at [australiansuper.com/ResponsibleInvestment](https://australiansuper.com/ResponsibleInvestment)
- Working with other investors through networks, such as Australian Council of Superannuation Investors, Climate Action 100+ and Investors Against Slavery and Trafficking Asia Pacific.
- ESG-specific engagements with larger, direct assets in the property and infrastructure asset classes.

## Advocacy

Our advocacy activities may include contributing to public submissions, investor statements and engagement with policymakers, regulators and industry bodies directly or through investor networks.

Working with other investors and industry groups gives us insights and broader influence on ESG issues. We may, from time to time, hold strategic leadership positions on local and global investor initiatives to enable us to contribute to the governance and strategy setting of the initiative. We also participate in various working groups that help investors evolve their approaches to managing ESG issues, and to gain greater insights.

## Priority ESG issues

AustralianSuper considers a range of ESG issues but prioritises those that we believe are likely to have the greatest financial impact on members' investment returns.

We have identified priority issues that provide a starting point for identifying and assessing ESG risks and opportunities in our ESG and Stewardship program. We may also consider other issues, where relevant, for different companies and sectors.

Environmental	Social	Governance
<ul style="list-style-type: none"> <li>• Climate change</li> <li>• Circular economy</li> <li>• Nature</li> </ul>	<ul style="list-style-type: none"> <li>• Workforce</li> <li>• Diversity, equity, inclusion</li> <li>• First Nations/cultural heritage</li> <li>• Sustainable digitalisation</li> </ul>	<ul style="list-style-type: none"> <li>• Board effectiveness</li> <li>• Remuneration</li> </ul>

Our approach is more developed on some ESG issues (such as climate change, workforce, including modern slavery, and governance) than others and varies depending on the individual asset.

Our dedicated ESG and Stewardship team use their insights, internal and external research and data to identify and assess relevant ESG issues as part our ESG and Stewardship program. These assessments are undertaken in recognition of the relevant regulations and laws governing AustralianSuper and its investee companies and may include consideration of relevant standards and frameworks.

For example, for workforce issues (eg labour standards, human rights and modern slavery) these include the *Modern Slavery Act 2018 (Cth)*, the International Labour Organisation conventions, the UN Guiding Principles on Business and Human Rights, Sustainability Accounting Standards Board Standards, and other ESG research and guidance.

Our climate change approach is informed by internal and external frameworks and methodologies, including the Paris Agreement on Climate Change, Intergovernmental Panel on Climate Change reports, International Energy Agency scenarios, Climate Action 100+ Net Zero Company Benchmark and physical risk and carbon footprinting analysis.

You can read more about our ESG and Stewardship program at [australiansuper.com/ResponsibleInvestment](https://australiansuper.com/ResponsibleInvestment)

## Tobacco exclusion

AustralianSuper seeks to exclude (or 'screen') companies involved in the production of tobacco products, including companies that grow or process raw tobacco leaves, from its investment options.

Tobacco products include traditional and alternative tobacco smoking products, such as e-cigarettes.

This exclusion doesn't apply to:

- companies that:
  - own less than 50% of a company involved in the production of tobacco products
  - license brand names to tobacco products
  - buy, sell or distribute tobacco products, and/or
  - produce and supply essential products for the production of tobacco products
- the use of derivatives that may have an indirect exposure to tobacco, or
- investments in the Member Direct investment option.

For details of how the tobacco exclusion is implemented and monitored, refer to Implementation and monitoring of screens on page 32.

## Socially Aware investment option

AustralianSuper's ESG and Stewardship program and tobacco exclusion apply to the Socially Aware investment option. In addition, the Socially Aware investment option applies investment exclusions (or 'screens') based on environmental, social and governance criteria as detailed below.

### Corporate securities and cash at bank

The following screens apply to corporate securities (such as shares, bonds, loans and other equity or debt securities), and to financial institutions that hold cash for the benefit of the Socially Aware investment option. They seek to exclude investments in companies that meet the exclusion criteria ('excluded companies'), as described below:

Exclusion	Description of exclusion criteria
<b>Thermal coal, oil and gas</b>	<p>Companies that:</p> <ul style="list-style-type: none"> <li>• provide evidence of owning thermal coal, oil and gas reserves<sup>1</sup>, and/or</li> <li>• derive any revenue (reported or estimated) from: <ul style="list-style-type: none"> <li>- oil and gas extraction and production</li> <li>- the mining of thermal coal and its sale to external parties (excluding royalty income for companies that are not involved in thermal coal extraction), and/or</li> <li>- power generation using fossil fuels (thermal coal, liquid fuel and natural gas).</li> </ul> </li> </ul>
<b>Controversial weapons</b>	<p>Companies that produce, or companies that own 50% or more of companies that produce:</p> <ul style="list-style-type: none"> <li>• whole weapon systems, essential intended or dual use components or delivery platforms for cluster munitions</li> <li>• whole weapon systems, essential intended or dual-use components for anti-personnel or anti-vehicle landmines</li> <li>• whole weapon systems or critical components for biological or chemical weapons</li> <li>• incendiary weapons using white phosphorus</li> <li>• depleted uranium weapons, ammunition or armour, and/or</li> <li>• weapons that use non-detectable fragments.</li> </ul>
<b>Nuclear weapons</b>	<p>Companies that, or companies that own 50% or more of companies that:</p> <ul style="list-style-type: none"> <li>• produce nuclear warheads, missiles, and delivery platforms capable of deploying nuclear weapons</li> <li>• produce essential intended or dual-use components for nuclear weapons and nuclear weapon delivery systems, and/or</li> <li>• provide support services for nuclear weapons, including companies with contracts to operate/manage government-owned facilities that conduct research and development, testing, simulations, and other essential sciences on nuclear weapons.</li> </ul>
<b>Uranium</b>	<p>Companies that:</p> <ul style="list-style-type: none"> <li>• provide evidence of owning uranium reserves<sup>1</sup>, and/or</li> <li>• own or operate active uranium mines.</li> </ul>
<b>Animal welfare</b>	<p>Companies that:</p> <ul style="list-style-type: none"> <li>• conduct animal testing for non-medical products unless they: <ul style="list-style-type: none"> <li>- disclose one or more best practice statements or policies that address the welfare of animals used for laboratory testing, and</li> <li>- disclose statements that they are researching or executing alternatives to animal testing, or that they have adopted the 'three Rs' (reduce, refine and replace the use of animals in animal testing), and/or</li> </ul> </li> <li>• engage in the long distance transport and/or export of animals for the purpose of selling live animals for slaughter, husbandry, and breeding subjects, including specialised transportation services specifically designed to facilitate live exports, that present a significant risk to animal welfare. Companies that own 50% or more of companies involved in such activities are also excluded.</li> </ul>
<b>Gambling</b>	<p>Companies that generate 5% or more revenue (maximum reported or estimated for the most recently completed fiscal year) from:</p> <ul style="list-style-type: none"> <li>• owning or operating gambling facilities, online gambling websites, platforms, or mobile applications</li> <li>• providing products or support services fundamental to gambling operations, and/or</li> <li>• licensing their brand name to gambling products.</li> </ul>
<b>Palm oil</b>	<p>Companies that, or companies that own 50% or more of companies that:</p> <ul style="list-style-type: none"> <li>• cultivate oil palm trees and harvest fresh fruit bunches used to produce palm oil products, and/or</li> <li>• are involved in the trade or distribution of palm oil products (excluding companies that distribute products that contain palm oil as one of their ingredients or components).</li> </ul>
<b>Tobacco</b>	Refer to Tobacco exclusion on page 30.
<b>Controversies</b>	Companies that have received the highest severity rating on a labour rights and supply chain, human rights and community impact, environmental or governance controversy.
<b>Single gender boards</b>	Companies that have single gender boards.

<sup>1</sup> Reserves, in this context, are thermal coal, oil, gas or uranium that can be extracted from known fields at an economical cost.

Unless a screen applies, the Socially Aware investment option can still invest in the following companies that:

- own reserves of, or derive revenue from the mining and sale of, metallurgical coal, which is generally used in the production of steel,
- lend to, or conduct other financial transactions with excluded companies,
- buy, sell or process products from excluded companies, for example petrol refiners, distributors and retailers, and/or
- provide products and services to excluded companies, for example insurance, security, catering and office suppliers.

### **Government issued fixed interest securities**

We also screen government issued fixed interest securities (such as bonds, loans and other debt securities) that have received the lowest two out of seven ratings on how well a country manages underlying factors across various ESG issues ('excluded countries'). This exclusion also captures certain state and local authorities which are exposed to similar ESG risks as countries.

### **Use of derivatives**

The Socially Aware investment option may use derivatives for liquidity and portfolio management purposes. Derivatives are based on standard market indices and it is not possible to screen individual securities within the relevant market index.

Through daily monitoring of individual exposures, we aim to ensure that any indirect exposure to excluded companies is limited to 1% of the option's total assets.

If, due to market movements on any given day, our indirect exposure to excluded companies via derivatives exceeds 1% of the option's total assets, we will endeavour to reduce this exposure to below 1% as soon as practical, and in any event within 30 days.

During times of significant market volatility or substantial member cash flows, the use of derivatives that cause indirect exposure to excluded companies above the 1% threshold may be temporarily permitted if it's determined to be in members' best financial interests. In exceptional circumstances, this condition may persist for more than 30 days.

You can find out more about the Socially Aware investment option on page 20.

## **Implementation and monitoring of screens**

We engage third party ESG research providers to create lists of excluded companies and excluded countries ('exclusion lists') based on the tobacco exclusion and Socially Aware investment option

screens. The research providers have defined methodologies and research processes that determine their exclusion lists.

Where securities are held outside the coverage universe of the relevant ESG research provider, we may:

- exclude all securities outside the coverage universe of the relevant ESG research provider, or
- provide the screen criteria to the relevant investment manager(s) and request that they exclude securities outside the coverage universe of the ESG research provider that meet the screen criteria.

ESG research providers will endeavour to assess any new additions to indices in their coverage universe within one quarter of their inclusion in the relevant index, and in any event within two quarters of their inclusion in the relevant index. Prior to any assessment being completed, these companies aren't screened and may be held.

Exclusion lists from ESG research providers are generally provided monthly. We and any relevant third party investment managers endeavour to divest from current holdings for any new exclusions as soon as practical, usually within 30 days of receiving updated exclusion lists, and in any event by the end of the following month after receiving updated exclusion lists.

Exclusion lists are also used to monitor indirect exposure to excluded companies via derivatives for the Socially Aware investment option. If, as a result of updated exclusion lists, our indirect exposure to excluded companies via derivatives exceeds 1% of the option's total assets, we will endeavour to reduce this exposure to below 1% as soon as practical, and in any event within 30 days of receiving updated exclusion lists.

ESG research providers rely on company reported information in public documents, investor presentations and websites when determining exclusion lists, and we, and any third party investment managers, rely upon the accuracy of these exclusion lists when applying the screens.

Implementation of the screens may be affected by the accessibility and accuracy of data, an error in source data used by third party providers, different definitions and methodologies of research providers used by third party investment managers, or other operational or structural constraints. This may result in inadvertent holdings, typically over the short term.

## Choosing or changing your investment options

The Balanced investment option is our default option if you don't make an investment choice when you join.

After you've joined you can change your investments online, through the mobile app or by completing and returning the *Investment choice (retirement)* form available at [australiansuper.com/forms](https://australiansuper.com/forms)

There are no fees charged for switching your investments.

See the table below for more information about how investment changes are processed.

### The risks of changing investments during market volatility

There may be additional risks associated with changing your investments during periods of market volatility or downturns. To find out more, read the *Understanding the risks of switching* article at [australiansuper.com/InvestmentRisks](https://australiansuper.com/InvestmentRisks)

### When your investment switch (change) will be processed

Switch request received	Your current balance is invested in the new option/s	Your future contributions start going to the new option/s	You should see the change in your account online
<b>Before 4pm AEDT/AEST (Melbourne time)</b> on a business day <sup>1</sup>	On the next business day (T+1)	From the next business day (T+1)	From the second business day (T+2)
<b>At or after 4pm AEDT/AEST (Melbourne time)</b> on a business day <sup>1</sup>	On the second business day (T+2)	From the second business day (T+2)	From the third business day (T+3)
<b>On a weekend or public holiday</b> (national and King's Birthday in Victoria)	On the second business day (T+2)	From the second business day (T+2)	From the third business day (T+3)

#### Additional information about switching your investments

You can switch your investments once a day. If you submit more than one request on any day, the instructions in the last request received before the 4pm AEST/AEDT (Melbourne time) cut-off will be applied to your account.

If you switch on or after 4pm AEST/AEDT (Melbourne time) on a business day, or on a weekend or public holiday (national and the Victorian King's Birthday holiday), the switch will become effective after 2 business days.

You can cancel a previously submitted investment switch, as long as you do it before the 4pm AEST/AEDT (Melbourne time) cut-off.

If you are making a Cash Transfer into or out of Member Direct, refer to the *Member Direct investment option* guide on how Cash Transfers and investment switches work. The guide is available at [australiansuper.com/MemberDirect](https://australiansuper.com/MemberDirect)

Find out more about changing your investment options at [australiansuper.com/InvestmentChange](https://australiansuper.com/InvestmentChange)

### How your account is invested if you die

Your account will be invested in the Cash investment option after AustralianSuper is notified of your death. This investment switch will be made within the following timeframes:

- For PreMixed and DIY Mix investment options, within two business days of AustralianSuper being notified of your death.
- For the Member Direct investment option, generally within 14 business days of AustralianSuper being notified of your death to allow sufficient time to sell down your Member Direct investments. The switch could be further delayed if there are dividends due but not yet paid, pending corporate actions, or restricted or suspended securities on the account.

Notification of your death to AustralianSuper can be made either verbally or in writing.

If your account reverts to a reversionary beneficiary when you die, your account will also be invested in the Cash investment option after notification of your death. This investment change will occur within certain timeframes, outlined above, depending on how your account is invested before you die. Your reversionary beneficiary will be able to select their preferred investment option once their account is set up.

### The easiest way to manage your account

Staying on top of your retirement savings and investments is easy with our mobile app. You can check your account balance, transactions, fees and costs, change your investments, download your statements, update your account details and more.

Download the app today at [australiansuper.com/MobileApp](https://australiansuper.com/MobileApp)



<sup>1</sup>A business day is any day other than a weekend or public holiday (national and the Victorian King's Birthday holiday).

## Crediting rates

AustralianSuper calculates the performance of your investments using crediting rates, which are the investment returns less investment fees and costs, transaction costs and taxes. We calculate crediting rates for each investment option, except Member Direct. They may be zero, positive or negative, depending on investment markets. They're determined daily and applied on 30 June, or earlier if you change investment options, close your account, make a withdrawal (excluding income payments) or transfer your account.

Transfers into your Choice Income account receive investment returns from and for the day of receipt. If you have requested multiple transfers in to start your Choice Income account, we'll only invest all of your money together at the one time and there'll be no investment returns until we receive all your transfers in.

The interest earned on the money received while waiting for the other transfers in will be allocated to the general pool of fund assets. In the case we cannot accept or allocate money received, the money will be returned without interest. The interest earned on the unallocated money will also be allocated to the general pool of fund assets.

When transactions occur in your account, investment returns are applied as follows:

- When you change (switch) investment options within your account, the daily crediting rate will be applied to your account for your previous investment choice up to the date of the switch. Your new investment choice will be effective at the start of the next business day<sup>1</sup> after you make your switch (if received before 4pm AEST/AEDT [Melbourne time] on a business day<sup>1</sup>). The crediting rates are applied to your account once they are updated in the Administrator's records. It usually takes two to three full business days for investment switches to show in your account online and in the mobile app.

- When a full withdrawal or transfer out of AustralianSuper occurs, your account receives investment returns up to the latest applied crediting rates based on the Administrator's records at the time the transaction is processed. An interim crediting rate of zero (0%) is applied for the days since the last applied crediting rate to the date of the withdrawal or transfer, which is typically two business days<sup>1</sup>.
- When you make a full transfer between your super, TTR Income and Choice Income accounts, the source account receives investment returns up to the latest applied crediting rates based on the Administrator's records at the time the transaction is processed. An interim crediting rate of zero (0%) is applied to the source account for the days since the last applied crediting rate to the date of the transfer, which is typically two business days<sup>1</sup>. The destination account receives returns from and for the date of the transfer.
- If you make a partial withdrawal (excluding income payments) or transfer out from your account, the amount of returns for that transaction is calculated using the same process as a full withdrawal or full transfer, for the amount that's withdrawn or transferred. The returns on the remainder of your account will be applied to your account at 30 June (or when you make a full withdrawal or change your investment option).

<sup>1</sup> A business day is any day other than a weekend or public holiday (national and the Victorian King's Birthday holiday).

# Nominating beneficiaries

## Your options

You have three options when deciding what happens to your money in the event of your death:

- **Reversionary nomination** – You nominate a person who will receive your account balance as a regular income.
- **Binding nomination** – You provide formal written direction to AustralianSuper to tell us who you want your account balance paid to. If valid, your nomination is legally binding.
- **Non-binding nomination** – You nominate who you'd prefer your account to be paid to. This nomination is not legally binding.

## Who can be nominated

You can nominate the following people as beneficiaries:

- your spouse (including de facto and same sex)
- your children (conditions apply for reversionary beneficiary nominations)
- interdependants (someone who lives with you and shares a close personal relationship where one or both of you provide financial and domestic support, and personal care of the other). Find out more about interdependants at [australiansuper.com/beneficiary](https://australiansuper.com/beneficiary)
- other financial dependants<sup>1</sup> (such as someone who relies on you financially immediately before your death)
- your estate or legal personal representative (not available for reversionary nominations).

## Your options in more detail

### Reversionary nomination

If you nominate a reversionary beneficiary, and the reversionary beneficiary nomination is valid at the time of your death, they will have the following payment options to choose from:

- Option 1: Receive the account balance as regular income payments, until the balance reaches \$0.<sup>2</sup>
- Option 2: Take the whole account balance as a lump sum payment.
- Option 3: Receive a partial lump sum payment and the remaining balance as regular income payments.<sup>2</sup>

Your reversionary beneficiary will be provided with the relevant forms for each payment option as part of the claim process. If the nomination is deemed invalid, AustralianSuper will need to determine how to pay the benefit based on fund rules and super law.

You can only nominate one of the people listed under the Who can be nominated section as your reversionary beneficiary, except your legal personal representative. If you nominate a child over 18 years old, they must be:

- permanently disabled<sup>3</sup>, or
- younger than 25 and financially dependent on you immediately before your death.

It's important to consider changing or cancelling your nomination if your circumstances change, so that your benefit will be paid in line with your current wishes.



<sup>1</sup> As defined by Superannuation Law.

<sup>2</sup> Balances used to start a reversionary pension will count to the reversionary beneficiary's transfer balance cap 12 months after the date of your death.

<sup>3</sup> Within the meaning of the Disability Services Act 1986 (Cth).

## Binding nomination

If you make a binding nomination, we'll pay your account to the beneficiaries you've nominated, as long as your nomination has been received by AustralianSuper, is valid and in force at the time of your death. The account balance will normally be paid as a one-off payment but may be paid as an income stream to a qualifying dependant.

AustralianSuper offers two types of binding nominations:

- Lapsing binding nomination - expires 3 years from the date you sign the form.
- Non-lapsing binding nomination - doesn't have an expiration date and will only be changed or cancelled if you complete a new nomination form.

A binding nomination is valid if:

- your nomination has been completed on the approved form, and has been signed and witnessed in the presence of two adults who are not nominated as your beneficiaries
- all the individuals nominated are alive at the time of your death (eg if you nominated three beneficiaries and one was no longer alive at the time of your death, then the nomination would be invalid)
- all the individuals nominated are eligible at the date of your death, and
- your nomination has not expired (if applicable).

A valid nomination comes into effect from the date we receive and accept it and remains in effect for as long as it is valid, hasn't lapsed (where relevant) or been cancelled or changed. If you make a lapsing binding nomination, please note the 3 year term will start from the date you sign the form. The expiry date of this binding nomination type is shown on your annual statement and in your account online, and you'll be sent a reminder prior to the expiry date.

An expired or invalid binding nomination is considered to be non-binding, this means that it guides AustralianSuper rather than instructs the payout of your account. To ensure your nomination remains valid, we recommend you consider reviewing your nomination regularly. To make, amend, or cancel a binding nomination please complete the *Binding death benefit nomination* form at the back of this PDS or download a copy from [australiansuper.com/beneficiary](https://australiansuper.com/beneficiary)

If you're unsure on what the right nomination is for you, we recommend you seek legal or financial advice.

## Non-binding nomination

When you make a non-binding nomination, you're telling us who you'd prefer your account to be left to when you die, but your nomination isn't legally binding on AustralianSuper. This means that although we'd take your wishes into account, the benefit must be paid in accordance with superannuation law and AustralianSuper's Trust Deed. The account balance will normally be paid as a one-off payment to a dependant(s) or your legal personal representative.

You can nominate non-binding beneficiaries when you open your account. You can change your beneficiaries at any time by logging into your account online.

## Special conditions for children

Children aged between 18 and 25, who are financially dependent on you, may receive your account as regular income payments until they reach 25 (unless your account runs out earlier). The remaining account balance will be paid out to them when they turn 25. If your child is permanently disabled, they may continue to receive regular payments until the money runs out, regardless of their age.

## Tax rates and arrangements

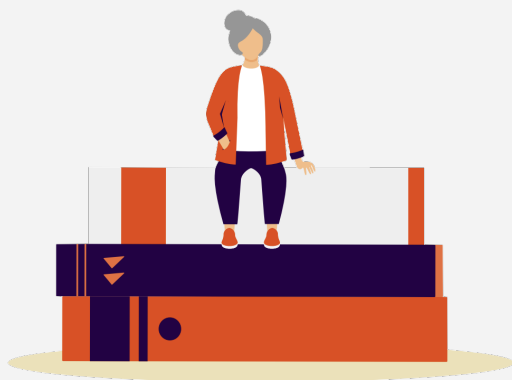
Investment returns in your Choice Income account are tax exempt.

### Tax if you're 60 or over

If you're 60 or over, your retirement income payments (and any lump sum withdrawals) are generally tax free and don't need to be declared as assessable income when you lodge a tax return.

### Tax if you're under 60

If you're under 60, your income payments and lump sum withdrawals may be taxable and will need to be declared as assessable income when you lodge a tax return.



## Important tax information for those under 60

All super balances, including account-based pension accounts, are made of two components - taxable and tax free. Any tax-free component in your super will remain tax free in your Choice Income account. We'll work out the tax-free component of each payment for you.

### Your tax-free component

Your tax-free component is the total of any:

- after-tax contributions
- government co-contributions.

### Your taxable component

The remaining money in your account is your taxable component and is the total of:

- your before-tax contributions, including employer Superannuation Guarantee (SG) payments and salary sacrifice amounts
- any personal contributions where you've claimed a tax deduction, and
- investment returns.

### Tax on the taxable component if you're under 60 in 2025/26

If you're under 60, the taxable component of any retirement income or lump sum withdrawal is reported as assessable income to the ATO and is taxed as required. However, this tax could be reduced under certain circumstances such as disability.

### Income payments

Your income payments are taxed at your marginal income tax rate, plus Medicare levy when you've provided your Tax File Number. If you haven't provided your Tax File Number, income payments are taxed at the highest marginal rate plus Medicare levy.

### Lump sum withdrawals

Lump sum withdrawals are taxed at 20% plus Medicare levy.

### Paying tax

In the same way tax comes out of a working wage, tax is deducted from your payments and any additional withdrawals you make before they're deposited into your bank account.

We'll work out the tax that needs to be deducted and pay it to the ATO. The tax taken from your payments is based on a number of factors, such as the tax-free component of your account, whether you'll claim the tax-free threshold for these payments and if you're eligible for a tax offset.

For details visit [australiansuper.com/tax](https://australiansuper.com/tax) or call us on 1300 300 273



## Important tax information for everyone

### Claiming a tax deduction

If you've made personal contributions to super that you intend to claim a tax deduction for, you need to tell your super fund that you plan to claim a tax deduction<sup>1</sup> before you transfer some or all of it to a Choice Income account.

Once you've transferred any amount to your Choice Income account, you can't claim tax deductions for the contributions you've made to super. This includes a super account within AustralianSuper.

To claim a tax deduction for personal super contributions you must lodge a *Notice of intent to claim a tax deduction* with your super fund. Download the form at [australiansuper.com/TaxDeduction](https://australiansuper.com/TaxDeduction) or call us on **1300 300 273**.

### Tax on money used to open your account

Generally, you don't have to pay tax when you transfer your super into your Choice Income account. Money from an untaxed source may be taxed on entry.

### Tax on death payments

If you have money left in your Choice Income account when you die, that money will be paid to your beneficiaries as outlined on page 35.

As this table shows, the way those payments are taxed is based on a number of factors, including how the money is paid and who receives it.

Type of beneficiary	Death payment type	Age of deceased	Age of dependant	Tax treatment (excluding Medicare levy)
Dependant <sup>3</sup>	Lump sum payment	Any age	Any age	Tax free
		Below 60	Below 60	Taxable component taxed at their marginal income tax rate, less possible 15% tax offset <sup>2</sup>
	Income payments	Below 60	60 or older	Tax free <sup>2</sup>
		60 or older	Any age	Tax free <sup>2</sup>
Non-dependant	Lump sum payment	Any age	Any age	Taxable component taxed at their marginal income tax rate or 15%, whichever is lower <sup>2</sup>
	Income payments	Any age	Any age	Not eligible for income payments

For further details refer to our *Applying for payment after a member dies* fact sheet available at [australiansuper.com/factsheets](https://australiansuper.com/factsheets)

Medicare gives Australian residents access to healthcare and is partly funded by taxpayers who pay a Medicare Levy of 2% of their taxable income. The Medicare Levy and any reductions are calculated from information provided in your tax return.



<sup>1</sup> If aged between 67 and 75, you'll need to satisfy the work test or qualify for the work test exemption to be eligible. If you're 75 or older, you can only claim a tax deduction for contributions if made within 28 days after the end of the month you turned 75.

<sup>2</sup> If your taxable component contains an untaxed element, additional tax may be applied to that element.

<sup>3</sup> The definition of dependant is per the Income Tax Assessment Act 1997, for the purpose of paying a death benefit.

## Payments

### Choose how often you'll be paid

You can receive your income payments:

- fortnightly
- monthly
- quarterly
- half-yearly, or
- yearly.

You can check our payment calendar

at [australiansuper.com/PaymentCalendar](https://australiansuper.com/PaymentCalendar)

### Choose how your payments will be drawn down

You can choose which investments your payments and fees are taken from, excluding Member Direct, as follows:

- Highest Balance - Your payments and fees will be deducted from the investment with the highest balance at the time.
- Pro-rata - Your payments and fees will be taken from each investment option in proportion to the balance of each option at the time.
- Payment Order - You can choose which investment option your payments and fees are taken from in numerical order.

You can only choose one of these options and if you don't make a choice your account will default to the Highest Balance option. You can change your drawdown preference at any time.

### Choose how much you'll be paid

You can tell us how much income you want to receive and we'll pay it to your bank account.

You can choose:

- the minimum payment (set by the government), or
- a specific amount.

We write to you each year confirming how much income you'll receive for the coming year, based on the payment choices you had most recently made.

If your chosen amount is less than the minimum payment required by law, we'll pay this minimum amount.

### Minimum income amount

Every financial year you'll need to withdraw a minimum amount. The amount is set by the government, age-based and increases as you get older.

Your minimum amount is calculated as a percentage of your account balance on 1 July each year. There is no maximum withdrawal limit.

### Minimum drawdown amounts each financial year

Your age at 1 July each year	Minimum drawdown rates
Under 65	4.0%
65 to 74	5.0%
75 to 79	6.0%
80 to 84	7.0%
85 to 89	9.0%
90 to 94	11.0%
95 and over	14.0%

### Payments in the first financial year

For the first year, the minimum amount is calculated on the date your account is opened, based on how much of the financial year is left when you open your account.

#### Minimum

If you choose minimum payments, we'll pay you a proportion of the annual minimum amount, based on the number of days left in the financial year.

For example, if you join halfway through the year, you'll receive half the annual minimum over the remainder of the financial year.

If you open your account in June there's no minimum payment for that financial year.

#### Specific amount

If you choose a specific amount, we'll pay you the 'per payment' amount you've requested at the frequency you've chosen for the rest of the financial year (as long as your payment amount for the year meets the minimum requirements).

You can also ask to have your income payments indexed each year to keep up with inflation as measured by the CPI, or between 1% and 5% per year (see Inflation on page 15).

### When you'll be paid

After setting up your account, you will start to receive payments once your application is fully processed. This can take up to four weeks, or longer in some circumstances.

## Lump sum withdrawals

On top of your regular income payments, you can make lump sum withdrawals as you need them. Simply log into your online account and complete the *Request a partial withdrawal of your Choice Income or TTR Income account* form.

There are a few things to note about lump sum withdrawals:

- The minimum amount is \$1,000.
- They don't count towards the minimum income amounts that must be withdrawn by law every year.
- If you are under the age of 60, they may be subject to tax (see page 37).
- Unless specified differently on your withdrawal form, lump sum payments will be deducted using your drawdown nomination (Highest, Pro-rata, or Payment Order).
- Should you make a lump sum withdrawal that takes your balance below \$1,000, we'll pay out your full account balance and close your Choice Income account. Your income payments will also stop.



You can change your payment frequency and amount at any time. To make sure it's processed in time for your next scheduled payment, we need to receive your change at least five business days earlier.



### 3. Fees and other costs

#### Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You or your employer, as applicable, may be able to negotiate to pay lower fees. Ask the Fund or your financial adviser.

#### To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) Moneysmart website ([moneysmart.gov.au](https://moneysmart.gov.au)) has a superannuation calculator to help you check out different fee options.

The information about negotiating lower fees is required by law. AustralianSuper's fees and costs are not negotiable.

This section shows fees and other costs that you may be charged. These fees and other costs may be deducted from your account, from the returns on your investment or from the assets of the superannuation entity as a whole.

Other fees, such as activity fees and advice fees for personal advice may also be charged, but these will depend on the nature of the activity or advice chosen by you. Entry fees and exit fees cannot be charged.

Taxes are set out on pages 37 - 38.

You should read all the information about fees and other costs because it is important to understand their impact on your investment.



## Fees and costs summary

### AustralianSuper Choice Income

Type of fee or cost	Amount	How and when paid
<b>Ongoing annual fees and costs<sup>1</sup></b>		
Administration fees and costs	\$1 per week	The Flat administration fee is deducted directly from your account on the last day of each month based on the number of Fridays in the month.
	Plus 0.10% p.a. capped at \$600 p.a.	The Asset-based administration fee is deducted directly from your account on the last day of each month based on your closing account balance on this date and is pro-rated based on the number of days in the month.
	0.00% p.a. <sup>2</sup>	Administration costs paid from reserves that are not otherwise charged as administration fees. These costs are not directly charged to your account but have reduced the reserve balance held by the Fund to cover future administration costs.
Investments fees and costs	For PreMixed and DIY Mix investment options: 0.05% to 0.57% p.a. depending on the investment option <sup>2,3,4</sup>	Deducted from investment returns and reflected in the daily crediting rate.
	For the Member Direct investment option: \$30 to \$180 p.a. depending on the level of access selected <sup>4</sup> Plus, underlying management fees and costs and performance fees will apply if you hold ETFs and LICs <sup>5</sup>	The portfolio administration fee is deducted directly from your Member Direct Cash account in arrears on the first business day of the following month based on the number of days in the month.  Underlying fees and costs are deducted from the assets of the ETF or LIC by the issuer.
Transaction costs	For PreMixed and DIY Mix investment options: 0.00% to 0.09% p.a. depending on the investment option <sup>2,4</sup>	Deducted from investment returns and reflected in the daily crediting rate.
	For the Member Direct investment option: Underlying transaction costs will apply if you hold EFTs or LICs <sup>5</sup>	Underlying transaction costs are deducted from the assets of the ETF or LIC by the issuer.
<b>Member activity related fees and costs</b>		
Buy-sell spread	Nil <sup>6</sup>	Not Applicable
Switching fee	Nil	Not Applicable
Other fees and costs	Other member activity related fees and costs may apply - refer to the Additional explanation of fees and costs on page 45.	

<sup>1</sup> If your account balance is less than \$6,000 at the end of the financial year, certain fees and costs charged to you in relation to administration and investment are capped at 3% of your account balance. Any amount charged in excess of that cap will be refunded directly to your account.

<sup>2</sup> These percentages are based on actual costs for previous financial year(s) and are rounded to the nearest two decimal places. For details of how they are calculated see the Additional explanation of fees and costs on page 45. The actual amounts you'll be charged for this financial year will depend on the actual fees and costs incurred and may be more or less than the percentages shown.

<sup>3</sup> Investment fees and costs include Performance fees of between 0.00% and 0.10% p.a. depending on the investment option.

<sup>4</sup> For amounts for each investment option see the Additional explanation of fees and costs on page 45.

<sup>5</sup> For the Member Direct investment option, if you hold ETFs or LICs, underlying fees and costs will be charged by the product issuer. Refer to the issuer's website and relevant disclosure documents for the latest fee and cost information.

<sup>6</sup> We do not charge a Buy-sell spread on PreMixed and DIY Mix investment options, however Brokerage fees will apply for the Member Direct investment option when you buy and sell shares, ETFs or LICs - refer to Brokerage fees on page 47.

## Example of annual fees and costs

This table gives an example of how the ongoing annual fees and costs for the AustralianSuper Balanced investment option for this superannuation product can affect your superannuation investment over a one-year period. You should use this table to compare this superannuation product with other superannuation products.

Example - AustralianSuper Balanced investment option		Balance of \$50,000
Administration fees and costs	0.10% plus \$52 (\$1 per week)	For every \$50,000 you have in the superannuation product, you will be charged \$50 in administration fees and costs up to a maximum of \$600 plus you will be charged \$52 regardless of your account balance.
<b>PLUS</b> Investment fees and costs	0.49%	<b>AND</b> , you will have deducted from your investment \$245 in investment fees and costs.
<b>PLUS</b> Transaction costs	0.07%	<b>AND</b> , you will have deducted from your investment \$35 in transaction costs.
<b>EQUALS</b> Cost of product <sup>1</sup>		If your balance was \$50,000 at the beginning of the year, then for that year you will be charged fees and costs of <b>\$382</b> for the superannuation product.

<sup>1</sup> Additional fees may apply. Assumes your balance of \$50,000 is maintained throughout the year.

## Cost of product for one year

The cost of product gives a summary calculation about how ongoing annual fees and costs can affect your superannuation investment over a one-year period for all investment options. It's calculated in the manner shown in the Example of annual fees and costs in the table on page 43.

The cost of product information assumes a balance of \$50,000 at the beginning of the year.

Additional fees may apply - refer to the Additional explanation of fees and costs on page 45.

You should use this figure to help compare superannuation products and investment options.

Investment option	Cost of product <sup>1</sup>
<b>PreMixed options</b>	
High Growth	\$372
Balanced	\$382
Socially Aware	\$427
Conservative Balanced	\$362
Stable	\$322
Indexed Diversified	\$137

Investment option	Cost of product <sup>1</sup>
<b>DIY Mix options</b>	
Australian Shares	\$182
International Shares	\$287
Diversified Fixed Interest	\$282
Cash	\$127
<b>Member Direct level of access<sup>2</sup></b>	
Cash Account	\$132
Term Deposits	\$222
Shares, ETFs & LICs <sup>3</sup>	\$282

<sup>1</sup> Assumes your balance of \$50,000 is maintained throughout the year and includes all ongoing annual fees and costs.

<sup>2</sup> Assumes your account balance of \$50,000 is only invested in the relevant Member Direct option. In practice a minimum holding applies to your Member Direct Cash account and to amounts invested in either PreMixed or DIY Mix options. Refer to [australiansuper.com/MemberDirectGuide](https://www.australiansuper.com/MemberDirectGuide) for details.

<sup>3</sup> For the Member Direct investment option, if you hold ETFs or LICs, underlying fees and costs will be charged by the product issuer. Refer to the issuer's website and relevant disclosure documents for the latest fee and cost information.

### Additional example of total annual fees and costs for Member Direct

The following example illustrates how the cumulative effect of the fees and costs of the Member Direct Shares, ETFs and LICs level of access, as well as the underlying fees and costs of ETFs and LICs charged by the issuer, can affect your superannuation investment over a one-year period.

The actual total fees and costs that you will be charged will depend on your total account value, the ETFs and LICs you choose, and the transactions you carry out.

Example - Member Direct iShares S&P 500 ETF		Balance of \$50,000
Cost of product for Member Direct Shares, ETFs & LICs level of access	\$282	For every \$50,000 you have in the superannuation product, you will be charged \$50 in administration fees and costs up to a maximum of \$600 plus you will be charged \$232 regardless of your account balance.
<b>PLUS</b> Other fees and costs for the iShares S&P 500 ETF <sup>1</sup>	0.05%	<b>AND</b> , you will have deducted from your investment \$25 in other fees and costs.
<b>EQUALS</b> Total fees and costs <sup>2,3</sup>		If your balance was \$50,000 at the beginning of the year, then for that year you will be charged fees and costs of <b>\$307</b> for holding the iShares S&P500 ETF.

<sup>1</sup> Based on the issuer's PDS dated 29 May 2025 which was current on the date this document was prepared. Refer to the issuer's website and relevant disclosure documents for the latest fee and cost information.

<sup>2</sup> This example is for illustrative purposes only and assumes your account balance of \$50,000 is maintained throughout the year and is only invested in the iShares S&P 500 ETF. In practice a minimum holding applies to your Member Direct Cash account and to amounts invested in either PreMixed or DIY Mix options – refer to [australiansuper.com/MemberDirectGuide](http://australiansuper.com/MemberDirectGuide) for details.

<sup>3</sup> Additional fees may apply.

## Additional explanation of fees and costs

### Changing your fees

We can change the fees we charge at any time without your consent. You'll be given at least 30 days' notice before any increase in fees deducted directly from your account takes effect.

### Administration fees and costs

Administration fees are paid into the Fund's administration reserve and the Fund pays its administration costs from that reserve.

Where administration costs paid from the reserve for the year ended 30 June 2025 exceed administration fees paid into the reserve for the year ended 30 June 2025, these additional administration costs paid from reserves are disclosed under Administration fees and costs. They are calculated as a ratio to the average value of net assets attributable to members over the year. They are variable and are likely to change from year to year.

When you first join:

- the Flat administration fee for your first month is charged based on the number of Fridays in the month following the date the full balance is received into your account, and
- the Asset-based administration fee for your first month is charged based on your closing account

balance at the end of the month and is pro-rated based on the number of days in the month from the date the full balance is received into your account.

When you leave:

- the Flat administration fee for your final month is charged based on the number of Fridays in that month that you were a member, and
- the Asset-based administration fee for your final month is charged based on your closing account balance on the day you leave and is pro-rated according to the number of days in the month that you were a member.

The Asset-based administration fee is capped at \$600 for any one financial year ending 30 June. The annual cap is applied monthly, pro-rated based on the number of days in the month.

The Trustee may be paid a limited 'Trustee Risk Reserve Fee' to allow it to manage financial risks of the Trustee or its directors that are incurred in connection with their AustralianSuper roles. If applicable, this fee is included in the administration fees and costs disclosed. You can find more information about this fee in

[australiansuper.com/TrustDeed](https://australiansuper.com/TrustDeed)

### PreMixed and DIY Mix investment option fees and costs

The fees and costs in the table below apply to the balance held in the investment option and are rounded to the nearest two decimal places.

Investment fees and costs				
Investment option	Investment fees and costs (excl Performance fees) % p.a.	Performance fees % p.a.	Total % p.a.	Transaction costs % p.a.
<b>PreMixed options</b>				
High Growth	0.38%	0.09%	<b>0.47%</b>	<b>0.07%</b>
Balanced	0.40%	0.09%	<b>0.49%</b>	<b>0.07%</b>
Socially Aware	0.47%	0.10%	<b>0.57%</b>	<b>0.08%</b>
Conservative Balanced	0.37%	0.08%	<b>0.45%</b>	<b>0.07%</b>
Stable	0.36%	0.03%	<b>0.39%</b>	<b>0.05%</b>
Indexed Diversified	0.07%	0.00%	<b>0.07%</b>	<b>0.00%</b>
<b>DIY Mix options</b>				
Australian Shares	0.13%	0.00%	<b>0.13%</b>	<b>0.03%</b>
International Shares	0.28%	0.00%	<b>0.28%</b>	<b>0.09%</b>
Diversified Fixed Interest	0.34%	0.00%	<b>0.34%</b>	<b>0.02%</b>
Cash	0.05%	0.00%	<b>0.05%</b>	<b>0.00%</b>

### **Investment fees and costs (excluding Performance fees)**

Investment fees and costs (excluding Performance fees) include expenses incurred directly by AustralianSuper as well as expenses incurred indirectly via other investment vehicles in which we invest. They include:

- internal investment management costs
- investment management fees paid to third party investment managers
- custody costs
- derivative costs
- audit and other administrative costs of holding and managing investments.

They are based on the actual Investment fees and costs (excluding Performance fees) incurred for the year ended 30 June 2025 and are expressed as a ratio to the average value of all the assets in the investment option over the year. They are variable and are likely to change from year to year.

### **Performance fees**

Performance fees are an additional cost to you over and above the Investment fees and costs (excluding Performance fees) detailed above and any Administration fees and costs.

AustralianSuper does not directly charge a Performance fee, however Performance fees are paid to certain third-party investment managers for generating outperformance above a set benchmark. Generally, they are calculated as a percentage of any outperformance above a set benchmark and any time a Performance fee is paid the manager must exceed the previous highest value plus an appropriate performance hurdle before a new Performance fee is paid.

Performance fees are calculated and included in the crediting rate for the relevant investment option at a frequency consistent with the valuation cycle of the relevant asset or portfolio, but not more frequently than monthly, and are paid at least annually. The Performance fee for a particular asset or portfolio can rise and fall in line with performance. Investment options may have a number of third-party investment managers that charge a Performance fee, and these will be determined on each individual manager's performance. This means that a Performance fee may be paid regardless of the overall performance of the investment option.

The Performance fees shown in the table on page 45 are based on the average of the actual Performance fees incurred for the last five financial years ending 30 June 2025 (or a shorter period if the Performance fee was not charged for the last five

financial years) and are expressed as a ratio to the average value of all the assets in the investment option over the period. They are variable and are likely to change from year to year.

We take into account any clawbacks of Performance fees paid to any third-party investment manager in a particular period due to underperformance against the set benchmark which reduces the Performance fees disclosed.

Past performance is not a reliable indicator of future performance and the existence of a disclosed Performance fee for an investment option should not be taken as an indication of future performance for that investment option.

### **Transaction costs**

Transaction costs are an additional cost to all members that invest in a particular investment option.

They comprise a broad category of costs we incur that relate to buying or selling underlying investments. They include:

- brokerage costs
- settlement and clearing costs
- stamp duty on investment transactions
- due diligence costs on investment transactions
- buy-sell spreads on underlying investment vehicles.

We do not charge a Buy-sell spread on our investment options so Transaction costs for an investment option will also include the costs incurred as a result of individual member's contributions and withdrawals including any switches between investment options.

Transaction costs are based on the actual costs incurred for the year ended 30 June 2025 and are expressed as a ratio to the average value of all the assets in the investment option over the year. They are variable and are likely to change from year to year.

### **Socially Aware investment option fees and costs**

Fees and costs for the Socially Aware investment option shown in the table on page 45 are based on the actual costs incurred for previous financial year(s).

Following material changes to the strategic asset allocation of the Socially Aware investment option on 1 August 2025, we estimate ongoing Investment fees and costs to be 0.25% p.a. and ongoing Transaction costs to be 0.05% p.a. from this date.

Estimates are based on the actual fees and costs for previous financial year(s) for each asset class, adjusted to reflect the current strategic asset allocation of the Socially Aware investment option.

## Member Direct investment option fees and costs

The fees and costs that apply to Member Direct vary depending on which level of access you select.

Level of access	Assets you can invest in	Portfolio administration fee	Brokerage fee
Cash Account	Cash	\$30 p.a.	Nil
Term Deposits	Cash <i>and</i> Term Deposits	\$120 p.a.	Nil
Shares, ETFs & LICs	Cash <i>and</i> Term Deposits <i>and</i> S&P/ASX 300 shares, ETFs and LICs	\$180 p.a.	If you buy and sell shares, ETFs or LICs, Brokerage fees will apply. Refer to Brokerage fees below.

### Portfolio administration fees

Your Portfolio administration fee is deducted directly from your Member Direct Cash account in arrears on the first business day of the following month based on the number of days in the month.

It is determined by the level of access you select and not by the type of assets you hold. If you no longer hold the core asset type, you can reduce this fee by selecting a different level of access via the Member Direct online platform.

### Brokerage fees

When buying and selling shares, ETFs or LICs, Brokerage fees will apply to each transaction as follows:

Transaction amount	Brokerage fee (incl GST less RITC)
\$0 to \$13,000	\$13.00
\$13,001+	0.10%

Any Brokerage fee is deducted directly from your Member Direct Cash account when the corresponding transaction is settled.

The Fund claims a Reduced Input Tax Credit (RITC) of 75% on the Goods and Services Tax (GST) component and passes the benefit on to you in the form of a lower Brokerage fee deducted from your account (reflected in the amounts in the table above).

Brokerage fees are charged in three separate components:

- Brokerage (fee excluding GST)
- GST
- RITC

Each component is rounded to the nearest two decimal places.

For any orders that are not fully executed on the same trading day, normal Brokerage fees will apply on each transaction amount executed per trading day.

### Term Deposit costs

If Term Deposits are redeemed prior to their maturity date, the effective rate of interest will be reduced depending on the time invested as follows:

Time invested (% of total term)	Interest rate reduction
0 to 50	50%
>50	20%

### Other fees and costs for ETFs and LICs

If you hold ETFs or LICs, underlying fees and costs will be charged by the product issuer. Refer to the issuer's website and relevant disclosure documents for the latest fee and cost information.

### Seek professional advice

Investments made through the Member Direct investment option form part of a self-directed investment strategy. Member Direct isn't for everyone. You should read the *Member Direct investment option guide* and the *Member Direct online platform terms and conditions* before making a decision. You'll find more information at [australiansuper.com/MemberDirect](http://australiansuper.com/MemberDirect)

We strongly encourage you to seek advice from a financial adviser before choosing the Member Direct investment option and formulating your investment strategy.

For more information on your advice options with AustralianSuper call **1300 300 273** (8am to 8pm AEST/AEDT weekdays) or visit [australiansuper.com/advice](http://australiansuper.com/advice)

Personal financial product advice is provided under the Australian Financial Services Licence held by a third party and not by AustralianSuper Pty Ltd. Fees may apply.

### Advice fees for personal advice

If you receive personal financial advice, you may be charged an advice fee which would be outlined before any work is completed and is subject to your agreement. With your written approval, advice fees may be deducted from your AustralianSuper account as long as the advice relates solely to your AustralianSuper account.

Where the advice being provided is in relation to both your AustralianSuper account and another external superannuation account, or in relation to both your AustralianSuper account and another family member's AustralianSuper account, only the component of the advice fees relating to the advice specifically about your AustralianSuper account can be deducted from your AustralianSuper account.

For most simple super advice about your AustralianSuper account, there's no additional cost, as it's included in your membership and covered by the administration fees you pay.

For simple super advice about transition to retirement and/or starting a pension account, a fee of \$295 is payable from your AustralianSuper account.

If you receive personal financial advice that is not provided through the simple super advice service, the fee you pay will depend on the nature and complexity of the advice. This fee will be agreed in writing with your adviser. The *Statement of Advice (or Record of Advice)* provided by your Financial Adviser will set out the fees you'll pay.

Advice fees may be:

- one-off advice fees for a one-off service
- fixed-term advice fees for a fixed period of service of 12 months or less
- ongoing advice fees for a period of service of more than 12 months, however you must provide your written consent on each anniversary to renew the service.

Generally, advice fee deductions can only be requested once in a 12-month period and will be paid as a single lump sum payment. Where the nominated account for the advice fee deduction is the Member Direct Cash account, any fixed-term or ongoing advice fees may also be deducted on either a monthly or quarterly basis and will automatically cease at the end of the service period which must be 12 months or less.

Advice fees are deducted directly from your account when your fee consent is processed, or from your Member Direct Cash account in arrears on the first business day following the end of the month or quarter.

Refer to [australiansuper.com/advice](https://www.australiansuper.com/advice) for details on your advice options.

Personal financial product advice is provided under the Australian Financial Services Licence held by a third party and not by AustralianSuper Pty Ltd.

## Defined fees

All superannuation funds are required to provide the following fee definitions. Not all fees are relevant to you.

### Activity fees

A fee is an **activity fee** if:

- a) the fee relates to costs incurred by the trustee of the superannuation entity that are directly related to an activity of the trustee:
  - i that is engaged in at the request, or with the consent, of a member; or
  - ii that relates to a member and is required by law; and
- b) those costs are not otherwise charged as administration fees and costs, investment fees and costs, transaction costs, a buy-sell spread, a switching fee, an advice fee or an insurance fee.

### Administration fees and costs

**Administration fees and costs** are fees and costs that relate to the administration or operation of the superannuation entity and include costs incurred by the trustee of the entity that:

- a) relate to the administration or operation of the entity; and
- b) are not otherwise charged as investment fees and costs, a buy-sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.

### Advice fees

A fee is an **advice fee** if:

- a) the fee relates directly to costs incurred by the trustee of the superannuation entity because of the provision of financial product advice to a member by:
  - i a trustee of the entity; or
  - ii another person acting as an employee of, or under an arrangement with, the trustee of the entity; and
- b) those costs are not otherwise charged as administration fees and costs, investment fees and costs, a switching fee, an activity fee or an insurance fee.

### Buy-sell spreads

A **buy-sell spread** is a fee to recover costs incurred by the trustee of the superannuation entity in relation to the sale and purchase of assets of the entity.

### Exit fees

An **exit fee** is a fee, other than a buy-sell spread, that relates to the disposal of all or part of a member's interests in a superannuation entity.

### Investment fees and costs

**Investment fees and costs** are fees and costs that relate to the investment of the assets of a superannuation entity and include:

- a) fees in payment for the exercise of care and expertise in the investment of those assets (including performance fees); and
- b) costs incurred by the trustee of the entity that:
  - i relate to the investment of assets of the entity; and
  - ii are not otherwise charged as administration fees and costs, a buy-sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.

### Switching fees

A **switching fee** for a MySuper product is a fee to recover the costs of switching all or part of a member's interest in a superannuation entity from one class of beneficial interest in the entity to another.

A **switching fee** for a superannuation product other than a MySuper product, is a fee to recover the costs of switching all or part of a member's interest in the superannuation entity from one investment option or product in the entity to another.

### Transaction costs

**Transaction costs** are costs associated with the sale and purchase of assets of the superannuation entity other than costs that are recovered by the superannuation entity charging buy-sell spreads.

## 4. The next steps

### How to join

Join online at [australiansuper.com/join](https://australiansuper.com/join) or fill out the *Open a Choice Income account* form at the back of this PDS.

#### Before you set up your account

If you're transferring your money from more than one super fund to start your Choice Income account, it may take time for all your money to reach us. Because we will only invest all of your money together at the one time, there will be no investment returns until we receive all your super rollovers.

To ensure your money stays invested at all times, it is a good idea to combine all your money into one super account first.

If you already have an AustralianSuper super account, the money transferred from your other funds will be invested in the investment option(s) you've previously selected for your super account, and any returns will be applied to your super account. To combine, complete the *Combine your super into AustralianSuper* form at [australiansuper.com/forms](https://australiansuper.com/forms). If you don't have an AustralianSuper super account, you can open a super account online at [australiansuper.com/join](https://australiansuper.com/join) or call us on **1300 300 273**.

#### Changing your mind

If you change your mind, a 14 day 'cooling off' period applies when you can cancel your Choice Income account.

This period starts from the earlier of:

- the date we confirm your AustralianSuper account has been established
- five business days after the date your account with AustralianSuper was established.

If you would like to cancel your membership during this period, please write to us at:

AustralianSuper  
Locked Bag 6  
Carlton South, VIC 3053

or contact us via our website at [australiansuper.com/contact-us](https://australiansuper.com/contact-us)

If you cancel your account and don't have access to your entire balance in cash, we'll transfer it to the complying super fund of your choice, or into the AustralianSuper Personal Plan if you don't make a choice. If you do have access, we'll pay your balance minus any tax, Balance Booster, and retirement income payments already made. You may be charged fees and be entitled to any investment returns positive or negative.

#### After you've joined

As soon as you receive your Choice Income member number, you can register for online access to your account at [australiansuper.com/login](https://australiansuper.com/login)

#### Online account features

- View your account balance and transactions
- Update your personal details
- Review and change your investment options
- Change your payment amount and frequency
- Request additional one-off payments
- View a copy of your Centrelink Schedule
- View your beneficiaries and update any non-binding nominations

#### Access your account on the go

It's easy to stay on top of your Choice Income account with our mobile app. You can:

- view your account balance, transactions and fees and costs
- be notified when a payment comes out of your account
- change the way your money is invested
- download recent statements
- ask questions using our Live Message or Facebook Messenger features
- update your details and more.

To find out more, visit [australiansuper.com/MobileApp](https://australiansuper.com/MobileApp)

#### Getting advice

To make an appointment with a financial adviser, call us on **1300 300 273** or visit [australiansuper.com/advice](https://australiansuper.com/advice)

## How to make a complaint

AustralianSuper is committed to handling any complaints promptly and fairly. All complaints will be managed in confidence.

The simplest way to resolve a complaint can be to discuss it with us by calling **1300 300 273** (8am to 8pm AEST/AEDT weekdays).

Alternatively, if you don't want to discuss your complaint or your concern isn't resolved, you can submit your complaint online at [australiansuper.com/complaints](https://australiansuper.com/complaints) or mail your complaint to:

The Complaints Officer  
AustralianSuper  
GPO Box 1901  
Melbourne VIC 3001

We'll acknowledge your complaint within 24 hours of receipt, or as soon as practical after that, and will generally investigate and respond to your concerns within 45 days. We will write to you accordingly if there are any exceptions.

At any stage you're welcome to contact your assigned Complaint Officer for an update on the progress of your complaint.

### What happens next?

If you don't receive a response to your complaint within the required timeframe, or if you're not satisfied with AustralianSuper's response to your complaint, you may be eligible to take your complaint to an external complaints body.

Australian Financial Complaints Authority (AFCA) provides fair and independent financial services complaint resolution that is free to consumers.

Australian Financial Complaints Authority  
GPO Box 3  
Melbourne VIC 3001  
Call: **1800 931 678** (free call)  
Online: [afca.org.au](https://afca.org.au)

If your complaint relates to the handling of your personal information, you are able to escalate your complaint to the Office of the Australian Information Commissioner (OAIC).

Office of the Australian Information  
Commissioner  
GPO Box 5288  
Sydney NSW 2001  
Call: **1300 363 992**  
Online: [oaic.gov.au](https://oaic.gov.au)

### Privacy

The privacy and security of your personal information is important to AustralianSuper. Your information will be collected and handled in accordance with our privacy policy, which is in line with the requirements of privacy legislation.

Please refer to the AustralianSuper Privacy Policy at [australiansuper.com/privacy](https://australiansuper.com/privacy)

#### Privacy collection statement

AustralianSuper Pty Ltd (ABN 94 006 457 987) of Locked Bag 6, Carlton South, Victoria 3053, collects your personal information (PI) to operate, and administer your super account (including insurance) or retirement income account, improve our products and services and keep you informed. If we can't collect your PI we may not be able to provide these services. PI is collected from you but sometimes from third parties, like your financial adviser (if applicable). We will only share your PI where necessary to perform our activities with our administrator (Australian Administration Services Pty Ltd, being a part of MUFG Pension & Market Services), our insurer (TAL Life Limited, ABN 70 050 109 450, AFSL 237848) our contact centre provider (Concentrix Services Pty Ltd), service providers, as required by law or court/tribunal order, or with your permission. Your PI may be accessed overseas by some of our service providers and, where applicable to your circumstances, by third-party service providers of your financial adviser.

Our Privacy Policy details how to access and change your PI, as well as our privacy complaints process.

For complete details go to [australiansuper.com/CollectionStatement](https://australiansuper.com/CollectionStatement) or call us on **1300 300 273**.